Welcome to Manchester

Our new home

The city of Manchester

Student life - a typical week at Alliance MBS

BSc (Hons) Accounting

BSc (Hons) Business Accounting

BSc (Hons) Information Technology Management for Business

BSc (Hons) International Business, Finance and Economics

BSc (Hons) International Management and BSc (Hons) International Management with American Business Studies

Study abroad

BSc (Hons) Management / Management (Specialism)

Employability

Work placements

Stellify

Entry requirements and scholarships

Student support

Find out more

Want to find out more about student life? Chat with our student ambassadors and ask any questions you have via our website. Visit alliancembs.ac.uk/study/unibuddy

Student blogs

The best way to find out what studying at Alliance MBS is really like – read our student blogs. Visit alliancembs.ac.uk/ugblogs

Alliance Manchester Business School is a ‘triple-crown’ school, accredited by EQUIS, AACSB and AMBA.
Welcome to Manchester

Your world is about to change so choose a world-changing university

The University of Manchester

From pioneering modern computing to isolating graphene, we’ve a heritage of producing innovative, freethinking individuals.

A member of the Russell Group of universities, Manchester delivers programmes informed by cutting-edge research, teaching staff at the forefront of their field, an award-winning careers service and state-of-the-art facilities; everything you need to make your mark on the world.

What’s more, we’re well underway with one of the biggest investments in facilities undertaken by any UK university. Our £1bn campus masterplan will create a world-class base to launch global ambitions.

40,250 students from over 170 countries at the University

£1bn campus masterplan investment

6th in the UK, 8th in Europe, 27th in the world (QS World University Rankings 2020)

Most targeted university by top graduate employers (High Fliers Report 2018, 2019 & 2020)

Our societal impact is the best in Europe (Times Higher Education University Impact Rankings 2019)

25 Nobel Prize Winners among current and former staff and students

400 student societies engaging in local and global issues

University of the Year for Graduate Employment (The Times and Sunday Times Good University Guide 2020)

Do more, be more: STELLIFY

To change or be changed, into a star (see page 46).

Alliance MBS

One of the foremost centres for business and management studies in the world. We’re ranked second in the UK for business research power (REF 2014) and we focus on the application of this knowledge throughout our programmes.

We have undergone an ambitious transformation - our new £85 million building provides an inspiring space for students to learn, research, collaborate and focus on personal study.

For more information visit allergions.manchester.ac.uk/buildingproject

£2k scholarships worth £2,000 per year (see page 48)

£85m renovation of the Business School

Apply for a salaried work placement year (see page 44)

£85 million

1,700 undergraduate students from 85 countries at the School

£85m renovation of the Business School

Work on projects set and assessed by high-grade employers such as Procter & Gamble and Credit Suisse (see page 20)

Experience business in another culture with an international exchange year (see page 34)

Ranked 2nd in the UK for business and management research power (REF 2014)
Our new home

An ambitious school needs a world-class building. Our brand-new campus will help you get the most out of your undergraduate experience. Our new home includes:

- Study zones, quiet areas and break-out spaces to study
- Inspiring teaching, events and meeting spaces
- Eddie Davies Library overlooking the vibrant Oxford Road Corridor
- The Mill restaurant, Café 65 and The Hive Café
- Data Visualisation Observatory
- Behavioural Research Laboratory
- University Green retail and leisure space with food, drink and shopping outlets.

£1bn campus redevelopment

New library and inspiring study spaces

Shops, bars and restaurants including Brewdog, Five Guys, Pret and Loungers
Manchester. Ahead of the curve. Ahead of the game.

Where Manchester treads, the world follows. Ask any of the people who live and work here.

There are many reasons why Manchester is renowned around the globe. But to the people that live here it’s simply known as home. With its indisputable charm and welcoming communities, you’ll find it quickly becomes your home too.

The ultimate student city with one of the largest student populations in Europe (>99,000)

The University of Manchester is one of the most popular universities in the UK in terms of applications to our degree courses (source: UCAS)

One of the most diverse cities in the world with over 200 languages spoken

A city of firsts
Where Rolls met Royce, the first computer was made and the world’s first professional football league was founded

The most visited city in England outside London (source: Visit Britain)

Home to the UK’s third largest airport with direct flights to over 200 destinations worldwide

A musical hotbed
The Smiths, Oasis, The Stone Roses and Joy Division all formed in Manchester

-35%

World-class sports facilities including the Aquatics Centre and National Cycling Centre

35% lower cost of living compared to London (source: Numbeo) but only two hours away by train

Home to MediaCityUK – a leading international hub for the creative and digital sectors

35% lower cost of living compared to London (source: Numbeo) but only two hours away by train
## Student life

**A week in the life of BSc (Hons) Management student, Zeke**

As an Alliance MBS student you will push your potential beyond its limits. As a member of the Students’ Union you’ll be a part of the largest and most diverse student community in the country. And as a Manchester resident you’ll find yourself at the heart of an exhilarating city.

Your biggest challenge is finding time for everything.

### A week in the life of Zeke

#### Monday

| 10:00 - 11:00 | Workshop | Fundamentals of Financial Reporting |
| 12:30 - 13:30 | Lunch around the Northern Quarter |
| 14:00 - 15:00 | Lecture | Fundamentals of Financial Reporting |

#### Tuesday

| 09:00 - 10:00 | Seminar | Academic and Career Development |
| 10:30 - 12:00 | Seminar | Meeting with careers service / group work |
| 12:15 - 12:45 | Lunch at Falafel near the University with friends |

#### Wednesday

| 09:00 - 10:00 | Seminar | Management and Organisation Studies |
| 10:00 - 11:45 | Preparation for a busy day tomorrow in Main Library |
| 12:00 - 13:00 | Lecture | Fundamentals of Financial Reporting |

#### Thursday

| 08:30 - 09:15 | Run in Platt Fields Park |
| 10:00 - 12:00 | Lecture | Management and Organisation Studies |
| 12:30 - 13:30 | Lecture | Microeconomics |

#### Friday

| 09:00 - 10:30 | Library session, plan for the week ahead, work on relevant coursework |
| 10:00 - 12:00 | Lecture | Academic and Career Development |
| 12:30 - 13:30 | Spot of lunch in Fallowfield |

#### Saturday

| 10:00 | Sleep in |
| 11:00 - 12:00 | Catch up with friends from home |

#### Sunday

| 10:00 - 11:00 | Run in Birchfields Park |
| 11:30 - 12:30 | Weekly food shop |

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"Continually meeting students from all around the world and academics who are influential within their chosen field, all of whom have a strong passion for business, has been inspiring. There are so many opportunities to get involved."

— Zeke Skinner
BSc (Hons) Accounting

Available with a work placement

BSc (Hons) Business Accounting is a unique course tailored to provide students with both the knowledge and the skills required for accountants and leaders in the business world beyond university.

Part of the Institute of Chartered Accountants in England and Wales’ (ICAEW) Undergraduate Partnership Programme (UPP), providing a specialised route to chartered accountancy status.

The course focuses on three key pillars for success:

Academic prowess
Small group teaching on the course gives you access to thought-leading academics who inspire you to develop thinking patterns to reflect the Alliance MBS focus on original thinking applied. Teaching is led by award-winning lecturers putting you at the centre of learning and focuses on the development of seven key study skills to ensure you reach your full potential.

Wellbeing and flourishing
Having the support and guidance to flourish are at the heart of the programme so that you enjoy your time here. You will benefit greatly from cross year group coaching, focused academic advising and a close working relationship with lecturers. Alongside accounting and finance you are encouraged to develop skills to become a well-rounded professional, including emotional intelligence, growth mind-set and resilience.

Employability
The ultimate aim of the programme is to empower you to achieve long-term career success and become the leading professionals of tomorrow. We aim for you to be ‘employability ready’ by the start of second year so that you can apply to and choose from a range of summer internships and placements. The programme has partnerships with ICAEW, CPA Australia, CIPFA, ACCA, CFA and CIMA. Students benefit from these partnerships through exam exemptions, work experience offers and training.

What jobs do our accounting graduates go into?
Examples of jobs recent accounting graduates have gone on to include:
- Audit associate
- Banking
- Forensic accountant
- Internal auditor
- Procurement intern
- Risk analyst
- Tax advisor
- Trainee chartered accountant

Who employs them?
A wide range of companies, including:
- BDO
- Deloitte
- Ernst & Young
- Grant Thornton
- HM Revenue & Customs
- KPMG
- NHS
- PricewaterhouseCoopers
- RBS
- The National Audit Office

What about further study?
Accounting graduates have gone on to further study in accounting, banking and finance at institutions such as Cambridge, Imperial College London and London School of Economics.

Fact File

<table>
<thead>
<tr>
<th>UCAS course codes</th>
<th>Duration</th>
<th>Class profile 2019-20</th>
</tr>
</thead>
<tbody>
<tr>
<td>N400 BSc (Hons) Accounting</td>
<td>3/4 years</td>
<td>35 students</td>
</tr>
<tr>
<td>N401 BSc (Hons) Accounting with Industrial/ Professional Experience</td>
<td>Optional work placement year</td>
<td>40% male</td>
</tr>
</tbody>
</table>

Typical A-level offer

AAA (see page 48 for more detailed entry requirements)

Top 5 reasons to study Accounting

Watch our video to find out more:
alliancembs.ac.uk/ug/accounting

“BSc Accounting was different from other courses in that I wasn’t just one student out of 200. There was a small group of us and this made a huge difference - I felt like I was always supported, challenged, and motivated to be the best that I could.”

— Bhavna Cowling,
BSc Accounting graduate now working as a Financial Controller for The Hummingbird Bakery

exemptions from ICAEW ACA exams (plus 8 from CIMA and 7 from ACCA)

90% in work or further study within 6 months (Discover Uni 2020)

Recognised as an ICAEW Partner in Learning, working with ICAEW in the professional development of students

*For N401.
BSc (Hons) Accounting

— What you study

Year 1

Your first year is designed to introduce you to the foundations of accounting and finance.

You will also study course units in mathematics, statistics, economics and law. A specialist course unit—only available to BSc (Hons) Accounting students—will develop your skills and strengths required by the accountancy profession and will begin to prepare you for the workplace. Your first year project involves preparing a competitive audit tender with support from employers such as KPMG, EY and Co-op.

Year 1 core course units [credits shown in brackets]

- Auditing and Professional Accounting Practice [20]
- Financial Decision Making [10]
- Financial Reporting [10]
- Introductory Management Accounting [10]
- Law in a Management Context [10]
- Quantitative Methods for Accounting and Finance [20]

Plus:
- Microeconomics 1 [10]
- Macroeconomics 1 [10]

Plus optional course units in
- Management or other related subjects [20]

Year 2

Your second year will develop your analytical skills and give you a more in-depth understanding of accounting.

You will take core course units in accounting and finance, plus a ten-credit business law course unit. You will develop your understanding of business strategy, accounting and auditing practice with a specialist course unit designed to provide you with the theoretical knowledge and practical skills necessary for the work placement year. You will also choose an optional course unit in a related subject of your choice.

Year 2 core course units

- Business Law 1: Law, Business Liabilities and the Consumer [10]
- Business Strategy [10]
- Financial Reporting and Accountability [20]
- Financial Statement Analysis [10]
- Foundations of Finance [20]
- Intermediate Management Accounting [20]
- Principles of Taxation [10]
- Professional Accounting Practice [10]

Plus one of the following:
- Development Economics IIB [10]
- Financial Markets and Institutions [10]
- Foreign Language [10]
- Investment Analysis [10]
- Mergers and Acquisitions:
  - Financial perspectives [10]
  - University College course unit [10] (see page 48)

Plus optional course units in
- Accounting, Finance, Management or other related subjects [40]

Work placement

If you successfully apply for a work placement this will take place between your second and final year.

You will put theory into practice, develop transferable skills and gain an insight into the accounting profession.

Previous BSc Accounting students have completed work placements at Airbus, Deloitte, Ernst & Young, Grant Thornton, HSBC, Innospec, KPMG, PwC, Rolls-Royce and RSM amongst others. Our students have worked in a variety of placement roles spanning accounting and finance, from audit to fintech and credit risk management.

Final year

Your final year is designed to allow you to choose from a range of more specialised topics.

You will take a core 40 credit project course unit involving an individual company project. Placement students will have the opportunity to make use of material collected during their placement, while others will be offered a choice of companies to form the basis for this project.

You will continue your studies in business law and take core course units in accounting and finance. Your remaining course units will be chosen from a range of accounting, finance, economics or management subjects.

Final year core course units

- Accountability and Auditing [10]
- Business Law 2 [10]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Corporate Financial Communication and Valuation [40]

Plus optional course units in
- Accounting, Finance, Management or other related subjects [40]
BSc (Hons) Business Accounting

with Industrial/Professional Experience

Our innovative ‘Flying Start’ degree was developed in collaboration with PwC and the Institute of Chartered Accountants in England and Wales (ICAEW).

It allows you to fast-track your career to become an ICAEW Chartered Accountant, combining academic study with integrated professional work placements; the best of both worlds.

Employability
The most distinctive feature of this four-year programme is a series of integrated paid work placements at PwC in your second, third and final years of study. Whilst on placement you will gain practical knowledge and experience within PwC’s Audit team.

Work with PwC
PwC are the employer of choice in Accounting and Professional Services according to AllAboutSchoolLeavers, and voted the UK’s Accountancy employer of choice by students in The Times Top 100 Graduate Employers survey for 19 years.

With this degree, you can be a student and a professional at the same time. Enjoy everything university life has to offer and experience what it means to be a trainee Chartered Accountant on placement at PwC.

Perform well in your academic studies and placements and you will join the Flying Start students across the UK who were offered a graduate position at PwC. Join PwC a step ahead of traditional graduates, potentially becoming a fully-qualified ICAEW Chartered Accountant, with the salary to match, just over a year after you graduate.

The ACA
The programme offers significant exemptions from professional accounting qualifications, with the opportunity to gain the maximum number of ICAEW ACA exemptions (12 papers). ICAEW Chartered Accountants are recognised around the world as leaders in accountancy, finance and business.

Perform well in your academic studies and placements and you will join the Flying Start students across the UK who were offered a graduate position at PwC. Join PwC a step ahead of traditional graduates, potentially becoming a fully-qualified ICAEW Chartered Accountant, with the salary to match, just over a year after you graduate.

The ACA
The programme offers significant exemptions from professional accounting qualifications, with the opportunity to gain the maximum number of ICAEW ACA exemptions (12 papers). ICAEW Chartered Accountants are recognised around the world as leaders in accountancy, finance and business.

Fact File

UCAS course code
N403
BSc (Hons) Business Accounting with Industrial/Professional Experience

Duration
4 years
Integrated work placements in years 2–4

Typical A-level offer
AAA
(see page 48 for more detailed entry requirements)

Top 5 reasons to study Business Accounting

Watch our video to find out more: alliancembs.ac.uk/ug/busacc

Why study Business Accounting?

“Our vision for this new degree is to allow you to study at a highly-ranked university, undertake paid placements at PwC and gain the maximum exemptions possible from the ICAEW.

During your degree you will be taught by globally-recognised academics and then apply that knowledge by working in the number one firm of accountants in the UK.”

— Dr Wendy Wild,
Programme Director,
BSc (Hons) Business Accounting

“The programme has allowed me to hit the ground running with my career. Not only have I returned as a Senior Associate after graduation, I’ve been able to gain exposure to lots of different business areas throughout my placements.”

— Flying Start graduate
BSc (Hons) Business Accounting

— **What you study**

### Year 1

You will spend your first year gaining a strong grounding in the principles of accounting.

You will complete core course units, including Financial Decision Making, Financial Reporting, and Audit which will allow you to develop your professional skills and prepare you for the workplace. You will take your first examinations that will contribute towards your ACA qualification. You will also connect with PwC to decide on your work placement location for your second year onwards.

### Year 1 core course units [credits shown in brackets]

- Auditing and Professional Practice 1 [20]
- Financial Decision Making [10]
- Financial Reporting [10]
- Fundamentals of Management [10]
- Introductory Management Accounting [10]
- Law for Accountants [20]
- Microeconomics [10]
- Macroeconomics [10]
- Quantitative Methods for Accounting and Finance [20]

### Year 2

Your second year will combine your first work placement at PwC with course units designed to give you a more in-depth understanding of accounting and business strategy.

You will study core course units in accounting and continue to focus on your ACA qualification. Your academic study period will run from September until the end of March, developing your analytical skills and knowledge of finance. You will then undertake your first 18-week work placement with real audit clients at PwC, growing your professional network and gaining an insight into the accounting profession.

### Year 2 core course units

- Business Strategy [10]
- Financial Reporting [20]
- Financial Statement Analysis [10]
- Foundations of Finance B [20]
- Tax Principles and Compliance [20]

### Work placement (April – July)

- PwC audit placement [40]

- Advanced Financial Accounting and Reporting [20]
- Audit and Assurance (including Ethics) [20]
- Business Planning [20]
- Intermediate Management Accounting [20]

### Year 3

Your third year will also combine a work placement and academic studies, consolidating your expertise in audit and assurance, and management accounting.

You will take on more a challenging role within a client audit environment at PwC. Building on your professional experience, you will apply the knowledge gained on the programme to undertake more complex projects, with greater responsibility. On placement, you will build on key technical skills, helping to fast-track your accountancy career. Your studies this year will help you gain further ICAEW exemptions.

### Year 3 core course units

- Advanced Financial Accounting and Reporting [20]
- Audit and Assurance (including Ethics) [20]
- Business Planning [20]
- Intermediate Management Accounting [20]

### Work placement (April – July)

- PwC audit placement [40]

### Final year

Your final year includes a research project and a lengthier work placement, designed to prepare you for a graduate career with PwC.

You will continue studying core units in finance, and will choose from a number of optional course units. Your placement will span 19 weeks, from December to May, and will advance your management skills through coaching junior staff. You will return to Alliance MBS to complete your research project and qualify for exemptions from all Certificate and Professional level ICAEW ACA papers.

### Final year core course units

- Financial Analysis of Corporate Reporting [40]
- Financial Derivatives [10]
- Financial Analysis of Corporate Reporting [40]
- Financial Derivatives [10]

### Plus optional course units:

- optional course unit [20]
- optional course unit [10]

### Work placement (December – May)

- PwC audit placement [40]
BSc (Hons) Information Technology Management for Business

Available with a work placement

Developed in collaboration with leading global blue-chip employers, this degree aims to create the ‘ideal graduate’ whose skills span the challenging middle ground between business and IT.

Information Technology Management for Business Degree is home to future leaders of the IT industry. Together with your outstanding fellow students from around the world, you will learn about the application of technology within the modern workplace across diverse industries. Everything we do on the ITMB programme is focused on the application of practice, enabling you to understand the real life challenges faced by industry. No previous technology experience is required to join the programme, only a passion for harnessing innovation and creativity to improve the management of IT.

Employability
Kick-start a successful career in the digital economy - our ITMB graduates are equipped with the skills and experience to apply technology-based solutions to strategic problems, presenting their ideas with confidence and managing their implementation.

A work placement year will enhance your academic and career prospects - 100% of ITMB placement students achieved a first or upper second class degree between 2015-19.

What jobs do our ITMB graduates do?
Examples include:
- Agile coach
- Business analyst
- Data analytics consultant
- Feature product owner
- IT project manager
- IT strategy consultant
- Technology analyst
- Web services account manager

Who employs them?
A wide range of companies including:
- Amazon
- Apple
- Bank of America
- Credit Suisse
- Deloitte
- IBM
- J.P. Morgan
- KPMG
- Microsoft

Top 5 reasons to study ITMB

Watch our video to find out more:
alliancembs.ac.uk/ug/itmb

Fact File

UCAS course codes
GN51 BSc (Hons) Information Technology Management for Business
GNSC BSc (Hons) Information Technology Management for Business with Industrial Experience

Duration
3/4 years
Optional work placement year

Class profile 2019-20
47 students
62% male
38% female
18 nationalities
8 applications per place

AAB
(see page 48 for more detailed entry requirements)

Developed in collaboration with over 40 global blue-chip employers

100% of ITMB placement students achieved a 1st or 2.1 degree (2015-19)
BSc (Hons) Information Technology Management for Business

What you study

Year 1

Project work integrates business and IT throughout the degree. Our current first-year project is supported by Credit Suisse and involves developing an application to solve a real business problem.

In addition to foundation-level course units in IT, you will also study marketing, economics and work psychology. By the end of your first year you will have presented your team project to employers at two employer showcases and participated in skills sessions delivered by companies such as KPMG, Fujitsu, and Bank of America.

Year 2

During your second year of study you will undertake core course units in Business Analysis, Digital Strategy, User Experience Design and Data Analytics.

What sets the ITMB programme at Manchester apart is our ability to provide you with the opportunity to customise your programme of study to ensure that it fulfils a learning experience that meets your individual goals. Our current second year Integrative Team Project is supported by Proctor and Gamble, where you will be tasked with the undertaking of a yearlong team consultancy project, the result of which will be showcased to employers at the end of both semesters.

Final year

You will also undertake your own final year research project – the development of an IT solution to a business problem which will encompass investigation, requirement analysis, design and evaluation of your proposed solution. Previous ITMB students have studied a variety of topics including: how large corporations use technology to manage teams across geographic locations and time zones, IT provision in the treatment of diabetes in the NHS, and investigated the implications of the rise in social networking on management.

The content and structure of our programmes is reviewed regularly and it is expected that course content will be updated after the publication of this brochure. For the latest information please visit our website.

<table>
<thead>
<tr>
<th>Year 1 core course units (credits shown in brackets)</th>
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<tbody>
<tr>
<td>- Academic and Professional Practice [10]</td>
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<tr>
<td>- Database Design and Development [10]</td>
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<tr>
<td>- Economic Principles [10]</td>
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<tr>
<td>- Fundamentals of Data Analytics [20]</td>
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<tr>
<td>- Fundamentals of Information Systems [10]</td>
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<thead>
<tr>
<th>Year 2 core course units</th>
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<tbody>
<tr>
<td>- Business Analysis [20]</td>
</tr>
<tr>
<td>- Business Data Analytics [20]</td>
</tr>
<tr>
<td>- Digital Strategy [10]</td>
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<tr>
<td>- Integrative Team Project 2 [20]</td>
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<tr>
<td>- User Experience Design [10]</td>
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<tr>
<th>Year 2 optional course units</th>
</tr>
</thead>
<tbody>
<tr>
<td>- Consumer Behaviour [10]</td>
</tr>
<tr>
<td>- Creativity, Design and Entrepreneurship [20]</td>
</tr>
<tr>
<td>- Ethical Business [10]</td>
</tr>
<tr>
<td>- Managerial Economics [20]</td>
</tr>
<tr>
<td>- Marketing Management [20]</td>
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<tr>
<td>- Sustainable Business [20]</td>
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<tr>
<td>- Technology, Strategy and Innovation [10]</td>
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<table>
<thead>
<tr>
<th>Final year core course units</th>
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</thead>
<tbody>
<tr>
<td>- Business IT Architecture [10]</td>
</tr>
<tr>
<td>- Digital Economy: Platforms, AI and the Business [20]</td>
</tr>
<tr>
<td>- ITMB Final Year Project [40]</td>
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<table>
<thead>
<tr>
<th>Final year optional course units</th>
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</thead>
<tbody>
<tr>
<td>- Advanced Strategic Management [20]</td>
</tr>
<tr>
<td>- Innovation and Markets [20]</td>
</tr>
<tr>
<td>- International Competitiveness and Innovation [20]</td>
</tr>
<tr>
<td>- Marketing Strategy [20]</td>
</tr>
<tr>
<td>- People Management and Change [10]</td>
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<tr>
<td>- Sustainable Business in Society [20]</td>
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<tr>
<th>Work placement</th>
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Industrial experience can be a significant component of the ITMB experience, offering real-world experience with innovative organisations.

Previous students have completed placements with Adobe, Bank of America, Credit Suisse, Deloitte, Hewlett Packard, IBM, Medallia, Microsoft, Morgan Stanley, PepsiCo, PwC and Vodafone amongst others.

Our students have worked in placement roles spanning business analysis, e-commerce, digital marketing and project management.

<table>
<thead>
<tr>
<th>Final year optional course units</th>
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</thead>
<tbody>
<tr>
<td>- Up to 20 credits may be chosen from University College (see p.42) and/or the University Language Centre</td>
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</table>
BSc (Hons) International Business, Finance and Economics

Available with a work placement

This interdisciplinary course offers you the opportunity to study a wide range of course units across finance, accounting, economics, business analysis, innovation, strategy and political economy.

Study contemporary contextual themes, such as the globalisation and financialisation of business, hedge funds and private equity, and the social and economic implications of outsourcing.

This course includes an optional work placement in your third year, before returning to Manchester to complete your final year.

Graduate employers look for candidates with work experience, practical skills and professionalism. Build your confidence, develop a real-world attitude to business, earn a salary and gain increased responsibility and independence.

Find out more about our placement scheme, including the main benefits, typical salaries and placement student profiles on page 44.

Employability

Selected course units grant exemptions from professional accountancy exams, including one ICAEW ACA paper, six ACCA papers and seven CIMA papers.

What jobs do our IBFE graduates go into?
Examples include:
— Associate auditor
— Business consultant
— Commercial strategist
— Corporate banker
— Derivatives analyst
— Export manager
— Tax analyst

Who employs them?

A wide range of companies including:
— Aon
— Accenture
— Deutsche Bank
— KPMG
— London Stock Exchange
— PwC
— Rolls-Royce
— Santander
— Sky

What about further study?

IBFE graduates have gone on to law conversion courses and further study in finance and international business at institutions such as ESADE Business School (Barcelona), Humboldt University (Berlin) and the College of Law.

Fact File

UCAS course codes
N1N3
BSc (Hons) International Business, Finance and Economics
N1N4
BSc (Hons) International Business, Finance and Economics with Industrial/Professional Experience

Duration
3/4 years
Optional work placement year

Class profile 2019-20
136 students
66% male
34% female
29 nationalities
9 applications per place

£31k average salary for Economics graduates 3 years after graduation (Discover Uni 2020)

CFA
Affiliated with the CFA Institute
cfainstitute.org

Top 5 reasons to study IBFE

Watch our video to find out more:
alliancembs.ac.uk/ug/ibfe

What about further study?

IBFE graduates have gone on to law conversion courses and further study in finance and international business at institutions such as ESADE Business School (Barcelona), Humboldt University (Berlin) and the College of Law.
BSc (Hons) International Business, Finance and Economics

— What you study

**Year 1**

Your first year begins with a broad introduction to the study of business, finance and economics. This will enable you to make an informed choice of areas to study later in the course. You will learn the technical skills of macro, micro and managerial economics and financial reporting.

**Year 1 core course units [credits shown in brackets]**

- Academic and Career Development [10]
- Financial Decision Making [10]
- Financial and Digital Innovation in International Business [20]
- Financial Reporting [10]
- Introductory Management Accounting [10]
- Work, Organisations and Society OR Fundamentals of Technological Change AND Entrepreneurial Skills [20]

**Plus:**
- Microeconomics 1 [10]
- Macroeconomics 1 [10]

**Plus one of the following:**
- Introductory Mathematics [10] and Introductory Statistics for Economists [10]
- Advanced Mathematics [10] and Advanced Statistics [10] (dependent on previous level of mathematics)

**Year 2**

You will study core course units in finance, managerial economics and business strategy. You will also choose options from accounting and finance, economics and contexts for international business. You will gain practical report writing, financial and competitor analysis and database skills.

You have the opportunity to learn a language – you can choose from 15 different languages at varying levels and you can continue this study into your third year. Visit languagecentre.manchester.ac.uk for full details.

**Year 2 core course units**

- Foundations of Finance [20]
- Fundamentals of Strategy [10]
- Managerial Economics I [20]

**Plus 70 credits of optional course units** (no more than 40 credits from each subject area)

**Finance**
- Financial Markets and Institutions [10]
- Financial Statement Analysis [10]
- Fintech, Blockchain and Cryptocurrencies [20]
- Investment Analysis [10]
- Mergers and Acquisitions: Financial Perspectives [10]

**Accounting**
- Financial Reporting and Accountability [20]
- Intermediate Management Accounting [20]

**Contexts for International Business**
- Business Law 1: Law, Business Liabilities and the Consumer [10]
- Comparative West European Politics [10]
- International Business [20]
- Law in a Management Context [20]
- Marketing [10]
- Political and Economic Anthropology [20]
- Questions about International Politics [20]
- Racism and Ethnicity in the UK [20]
- Southern European Politics [20]
- The Politics of Development [20]
- The Politics of Globalisation [20]
- The Politics of Insecurity [20]

**Economics**
- Advanced Mathematics [10]
- Advanced Statistics [10]
- Development Economics IIA [10]
- Development Economics IIIB [10]
- Econometrics [20]
- Macroeconomics II [10]
- Microeconomics II [10]

Our University Language Centre offers optional course units in over 15 different languages at all levels [10-20]. 10 credits may be chosen from University College (see p.42), including the Manchester Leadership Programme.

"The combination of finance and economics was crucial in providing a good knowledge base for my career. I work for a global alternative investment adviser, investing capital and resources across multiple segments and markets."

— Andrew Scanlon, IBFE graduate now Founder & Managing Director at Holmwood Investments
Work placement

If you successfully apply for a work placement this will take place between your second and final year. You will put theory into practice, develop transferable skills and gain an insight into your chosen profession.

Previous IBFE students have completed work placements at Accenture, Audi, British Airways, Deloitte, Goldman Sachs, GSK, IBM, L’Oréal, Morgan Stanley, Pfizer, Rolls-Royce, Utilita Energy and Walt Disney, amongst others.

Our students have worked in a variety of placement roles spanning audit, finance, operations management, procurement and project management.

Final year

You will take compulsory course units in international finance, managerial economics and international business analysis.

You will also choose options in accounting and finance, contexts for international business, economics and modern languages. You will choose 60 credits of optional course units, including up to 20 credits from our University Language Centre.

The International Business Analysis Project allows you to critically analyse contemporary business practice from a social and political perspective. You will question the classical strategy tradition by exploring how the pressure to deliver shareholder value complicates the job of management.

You will take compulsory course units in international finance, managerial economics and international business analysis.

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There were so many different areas that I could focus my strengths on; having such variety across three different disciplines has given me a wider skill set. Understanding and learning about business and the economy as a whole made the transition from being a student to working life much easier.”

— Emily Howeller, IBFE graduate

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— Emily Howeller, IBFE graduate

Final year core course units

— International Business Analysis Project [20]
— International Finance [20]
— Managerial Economics II [20]

Plus 60 credits from a range of optional course units:

Accounting and Finance

— Advanced Corporate Finance [20]
— Advanced Management Accounting [20]
— Accountability and Auditing [10]
— Applied Practical Investing [10]
— Contemporary Issues in Financial Reporting and Regulation [20]
— Corporate Contracting and Managerial Behaviour [10]
— Corporate Governance in Context [10]
— Financial Derivatives [10]
— Financial Engineering [10]
— Financial Market Microstructure [10]
— Share Prices and Accounting Information [10]

Contexts for International Business

— Global Management, People and the Digital Divide [20]
— Human Resource Management [10]
— Innovation and Markets [20]
— Marketing [10]
— The Politics of the European Union [20]

Economics

— Financial Economics [10]
— Microeconomics III [20]

Optional language units (not including beginner level) from our University Language Centre [10-20]

You will take compulsory course units in international finance, managerial economics and international business analysis.

You will also choose options in accounting and finance, contexts for international business, economics and modern languages. You will choose 60 credits of optional course units, including up to 20 credits from our University Language Centre.

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— Emily Howeller, IBFE graduate
BSc (Hons) International Management and
BSc (Hons) International Management with American Business Studies

Study abroad with an international exchange year

First-hand knowledge of another culture can be crucial in business. The distinctive feature of these courses is a year abroad at a top global business school or university.

Study a broad range of topics to suit your interests and career ambitions, and gain invaluable experience of living and studying in another country.

Our students have also secured summer internships in the UK and abroad to further enhance their employability. So, you could study at two world-class institutions, benefit from extensive travel opportunities and gain added work experience. There’ll be no stopping you after graduation.

What jobs do IM and IMABS graduates go into?
Examples include:
— Associate management consultant
— Corporate banking associate
— Market analyst
— Media consultant
— Territory manager
— Wealth management analyst

Who employs them?
Global employers, such as:
— Bombardier (Sweden)
— Crown Worldwide (San Francisco)
— Danier Leather Inc (Toronto)
— Deloitte (Luxembourg)
— Google
— HSBC (Beverly Hills)
— Tevere (Switzerland)

What about further study?
Graduates have gone onto further study in digital marketing, entrepreneurship, real estate and strategy at Harvard, University of Mannheim and Erasmus University.

“...I obtained an internship in Singapore whilst I was studying and stayed for four more months as a working professional over the summer, experiencing the Lion City from a different perspective...”

— Arthur Richier, BSc (Hons) International Management graduate, now a Senior Freight Analyst at Vortexa

Fact File

Top 5 reasons to study IM or IMABS

Watch our video to find out more: alliancembs.ac.uk/ug/im

Our exchange partners span 18 countries and 4 continents

44 exchange partners across 16 countries and four continents

90% in work or further study within 6 months (Discover Uni 2020)

Class profile 2019-20

56 students
— 43% male
— 57% female
— 14 nationalities
— 13 applications per place

UCAS course codes

Duration
N247
BSc (Hons)
International Management
4 years
Including an exchange year
N2T7
BSc (Hons)
International Management with American Business Studies

Typical A-level offer

AAB
(see page 48 for more detailed entry requirements)

At the Ohio State Buckeyes’ epic 105,000-seater stadium - Anika Morjaria

"I obtained an internship in Singapore whilst I was studying and stayed for four more months as a working professional over the summer, experiencing the Lion City from a different perspective."

— Arthur Richier, BSc (Hons) International Management graduate, now a Senior Freight Analyst at Vortexa
BSc (Hons) International Management and BSc (Hons) International Management with American Business Studies

— What you study

### Year 1

Your first year will give you a good grounding in accounting, finance, management, work psychology, marketing, sociology and economics. This will help you to make informed choices about optional course units in later years. You will study 120 credits in total.

#### Year 1 core course units [credits shown in brackets]
- Academic and Career Development [10]
- Case Studies in Management [10]
- Economic Principles [10]
- Financial Decision Making [10]
- Fundamentals of Management Accounting [10]
- Introduction to Management and Organisation Studies [20]
- Introduction to Work Psychology [10]
- Marketing Foundations [10]
- Quantitative Methods for Business and Management [20]

#### Year 2

You will study a core 20-credit course unit according to your chosen degree programme and select 100 credits of optional course units.

BSc (Hons) International Management students will take International Business [20] whilst BSc (Hons) International Management with American Business Studies students will take American Society and Economy [20].

Our University Language Centre offers optional course units in over 15 different languages at all levels [10-20].

An additional 10 credits may be chosen from University College (see p.42), including the Manchester Leadership Programme.

#### Year 2 optional course units
- Business Data Analytics [20]
- Business Law 1: Law, Business Liabilities and the Consumer [10]
- Business Law 2: Law and Modern Corporation in an International Context [10]
- Economic Analysis I: Firm, Market and the Economy [20]
- Financial Markets and Institutions [10]
- Financial Reporting and Accountability [20]
- Financial Statement Analysis [10]
- Foundations of Strategy and Innovation [20]
- Investment Analysis [10]
- Law in a Management Context [10]
- Managing Projects [20]
- Operations Management and Strategy [10]
- Personnel Selection and Talent Management [20]

### Final year

You will return to Manchester for your final year, using the knowledge and experience gained on exchange in a range of optional course units across all key disciplines.

You will develop an appreciation of economic, social and cultural differences between nations and the implications of this for management systems and practices.

You will choose 120 credits from across the management portfolio, which includes (but is not limited to) the course units listed to the right. An additional 10 credits may be chosen from University College (see page 42) and up to 20 credits from the University Language Centre.

#### Final year optional course units
- Advanced Business French [20]
- Advanced International Business [20]
- Comparative Industrial Relations [20]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Corporate Governance in Context [10]
- Dissertation or Consultancy Project in an International field [40]
- Economic Analysis II [20]
- Global Management, People and the Digital Divide [20]
- International and Comparative Human Resource Management [20]
- International Competitiveness and Innovation [20]
- International Finance [20]
- Leadership and Success at Work [20]
- Services Marketing Management [20]

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The content and structure of our programmes is reviewed regularly and it is expected that course content will be updated after the publication of this brochure. For the latest information please visit our website.
Study abroad

Combine your studies in Manchester with the cultural experience of university life in another country - from Singapore to Switzerland.

As a BSc (Hons) International Management or BSc (Hons) International Management with American Business Studies student, you’ll spend a full year abroad between your second and final years of study.

Benefits of study abroad

Enhanced employability
Secure an international summer internship
Build an international network
Increased cultural awareness
Greater independence
Travel the world

Facts and figures

Students who go abroad are **19%** more likely to gain a first class degree and **20%** less likely to be unemployed (UUKi 2018)

Earning on average **7%** more than their non-mobile peers (UUKi 2018)

**90%** of students on our international programmes achieved a first class or 2:1 degree in 2019

Optional language study - students can choose from **15** different languages.

“**I studied at ESADE in Barcelona and interned at a local PR agency in the summer. Working in an international office and interacting with clients on a global scale definitely increased my cultural awareness.**”

— Christina Rud,
BSc (Hons) International Management

“**The year in the US absolutely shaped my career. After graduation I joined Ogilvy in London and transferred to New York.**”

— Jamie Bryan,
BSc (Hons) International Management with American Business Studies

Exchange partners

We have 44 exchange partners across 16 countries, many of whom feature in the Financial Times top 100 global rankings. Since all classes are taught in English, there are no language requirements for these degrees.

Your choice of partner includes USC Marshall School of Business — a stone’s throw from the Hollywood Hills and Santa Monica Beach — and UBC Sauder School of Business in Vancouver, within striking distance of Whistler’s world-famous ski slopes. Visit the fashion capital of the world at Bocconi University in Milan or opt for front row seats to the Grand Prix at the National University of Singapore.

Money matters

You will receive a significant tuition fee discount for the year abroad. UK/EU students currently pay £1,385 and international students pay 20% of the standard international fee. You will not pay academic fees to your chosen exchange partner.

Additional support is available to UK students from low income households – visit [manchester.ac.uk/studentfinance](http://manchester.ac.uk/studentfinance) for the latest information.

Students in England should visit [gov.uk/travel-grants-students-england](http://gov.uk/travel-grants-students-england) for advice relating to the student travel grant.

N.B. The above information is subject to confirmation each academic year.

Follow exchange students Hans and Alex on a typical day in San Francisco and Hong Kong - visit alliancembs.ac.uk/ug/hans and alliancembs.ac.uk/ug/alex

Visit [alliancembs.ac.uk/ug/exchange](http://alliancembs.ac.uk/ug/exchange) for a full list of our exchange partners
BSc (Hons) Management / Management (Specialism)

Available with a work placement

Our flexible management courses share a common first year before allowing you to focus on your chosen specialism to enhance your career prospects.

With a wide variety of course units to choose from, you really can shape your own course.

Graduate employers look for candidates with work experience, practical skills and professionalism. All of our management degrees offer an optional work placement year. Put theory into practice, build your confidence, earn a salary and enhance your employability.

Find out more about our placement scheme, including the main benefits, typical salaries and placement student profiles on page 44.

Who employs them?
A wide range of companies including:
— AB InBev
— Balfour Beatty
— Bank of America Merrill Lynch
— Conde Nast
— Diageo
— Goldman Sachs
— Jaguar Land Rover
— KPMG
— L’Oreal
— Microsoft
— NHS
— Unilever

What about further study?
Graduates have gone on to further study in business, economics, enterprise and teaching at institutions such as London School of Economics and Rotterdam School of Management.

Top 5 reasons to study Management

Watch our video to find out more:
alliancembs.ac.uk/ug/management

Fact File

UCAS course codes
N201 / N203*
BSc (Hons) Management

NN24 / NN25*
BSc (Hons) Management (Accounting and Finance)

N600 / N601*
BSc (Hons) Management (Human Resources)

N200 / N202*
BSc (Hons) Management (Innovation, Strategy and Entrepreneurship)

N246 / N248*
BSc (Hons) Management (International Business Economics)

N2N5 / N2N6*
BSc (Hons) Management (Marketing)

Duration
3/4 years
*4 years includes Industrial/Professional Experience year

Typical A-level offer
AAB

(see page 48 for more detailed entry requirements)

Class profile 2019-20
313 students
45% male
55% female
44 nationalities
12 applications per place

90% in work or further study within 6 months (Discover Uni 2020)

5 specialisms available

What jobs do our management graduates go into?
Examples include:
— Affiliate manager
— Assistant brand manager
— Audit associate
— Commercial manager
— Financial contractor
— HR graduate analyst
— Logistics consultant
— Project manager
— Supply chain management analyst

Please note that these courses are very flexible and you will have several opportunities to transfer between them – you should apply for only one of them.
BSc (Hons) Management / Management (Specialism)

What you study

Your first year will give you a good grounding in accounting, finance, management, work psychology, marketing, sociology and economics.

This will help you to make informed choices about optional course units in later years. You will study 120 credits in total.

Your second year course structure is determined by whether you select a specialism or prefer to continue to study a broad range of topics.

If you decide to specialise you will study 40 credits of core course units relating to your chosen specialism and 80 credits of optional course units to bring your total to 120 credits.

Additional core course units in law must be taken by Accounting and Finance and Human Resources specialists.

If you do not wish to specialise, you will choose 120 credits of optional course units from across the management portfolio, which includes all of the core course units for each specialism alongside additional topics.

Our University Language Centre offers optional course units in over 15 different languages at all levels, including Further Business French [10-20]

An additional 10 credits may be chosen from University College (see p.42), including the Manchester Leadership Programme.

“Management is a very broad and flexible course and it is possible to align it to your own interests. You will graduate with a huge network of talented people around the world.”

— Daria Savilova,
BSc (Hons) Management graduate, now Head of Display Advertising at Brightcom

Year 1

Year 1 core course units [credits shown in brackets]

- Academic and Career Development [10]
- Case Studies in Management [10]
- Economic Principles [10]
- Financial Decision Making [10]
- Fundamentals of Management Accounting [10]
- Introduction to Management and Organisation Studies [20]
- Introduction to Work Psychology [10]
- Quantitative Methods for Business and Management [20]

Year 2

Year 2 core course units

BSc (Hons) Management (Accounting and Finance)

- Foundations of Finance [20]
- Intermediate Management Accounting [20]

BSc (Hons) Management (Human Resources)

- Employment Relations and HRM [20]
- Globalisation and Employment [20]
- Plus Law in a Management Context [10]

BSc (Hons) Management (Innovation, Strategy and Entrepreneurship)

- Creativity, Design and Entrepreneurship [20]
- Foundations of Strategy and Innovation [20]

BSc (Hons) Management (International Business Economics)

- International Business [20]
- Economic Analysis I: Firm, Market and the Economy [20]

BSc (Hons) Management (Marketing)

- Marketing Communications in the Digital Age [20]
- Marketing Management [20]

Year 2 optional course units

- American Society and Economy [20]
- Business Data Analytics [20]
- Business Law 1: Law, Business Liabilities and the Consumer [10]
- Business Law 2: Law and Modern Corporation in an International Context [20]
- Financial Markets and Institutions [10]
- Financial Reporting and Accountability [20]
- Financial Statement Analysis [10]
- Investment Analysis [10]
- Managing Projects [20]
- Operations Management and Strategy [20]
- Personnel Selection and Talent Management [20]

— pre-requisite for Dissertation
If you successfully apply for a work placement this will take place between your second and final year. You will put theory into practice, develop transferable skills and gain an insight into your chosen profession.

Previous BSc Management students have completed work placements at Accenture, Bank of England, Bentley, Boeing, Deloitte, Energizer, IBM, Jaguar Landrover, Liverpool Football Club, Lloyds, L’Oréal, Porsche, Siemens, Toyota and Unilever, amongst others.

Our students have worked in placement roles spanning audit, business development, human resources, marketing, procurement, risk analysis, sales and supply chain management.

In your final year, you will choose at least 60 credits of final year options from your chosen specialist area, as listed on the right. You will then select an additional 60 credits of optional course units to bring your total to 120 credits.

These additional credits can be chosen from any specialism, or from the wider management portfolio, which includes (but is not limited to) the following course units:

- Accountability and Auditing [10]
- Advanced Corporate Finance [20]
- Applied Practical Investing [10]
- Advanced Management Accounting [20]
- Business Decision Analytics [20]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Corporate Governance in Context [10]
- Empirical Finance [40]
- Financial Engineering [10]
- Financial Analysis of Corporate Performance [40]
- Financial Market Microstructure [10]
- International Finance [20]
- Share Prices and Accounting Information [10]
- International Competitiveness and Innovation [20]
- Supply Chain Management: Logistics and Purchasing [20]
- An additional 10 credits may be chosen from University College (see page 42) and up to 20 credits from the University Language Centre.

If you do not wish to specialise, you will choose 120 credits from across the management portfolio, including any of the specialist course units.

BSc (Hons) Management (Accounting and Finance)

- Advanced Corporate Finance [20]
- Advanced Management Accounting [20]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Empirical Finance [40]
- Financial Analysis of Corporate Performance [40]
- International Finance [20]

BSc (Hons) Management (Human Resources)

- Comparative Industrial Relations [20]
- Dissertation [40]
- Employment Law [20]
- International and Comparative Human Resource Management [20]

BSc (Hons) Management (Innovation, Strategy and Entrepreneurship)

- Advanced Strategic Management [20]
- Dissertation or Consultancy Project [40]
- Entrepreneurship and New Business Venturing [20]
- Innovation and Markets [20]
- International Competitiveness and Innovation [20]

BSc (Hons) Management (International Business Economics)

- International Competitiveness and Innovation [20]
- Digital Economy: Platforms, AI and the Business [20]
- Dissertation [40]
- Economic Analysis II: Corporate Development, Growth and Strategy [20]
- Advanced International Business [20]

BSc (Hons) Management (Marketing)

- Dissertation [40]
- Marketing and Society [20]
- Marketing Strategy [20]
- Retail Marketing [20]
- Services Marketing Management [20]
Employability

Our graduates have always been highly sought after, with many going on to global blue chip companies, investment banks and leading graduate management training schemes.

Our courses offer great scope for you to shape your studies in line with your career aspirations.

During your time with us, you can learn more about different careers through guest lectures, discussions with your academic advisor, summer internships and work placements.

You’ll also have the opportunity to meet employers at our events.

Careers service
Our careers service will prepare you for the competitive jobs market and help you find part-time jobs, volunteering opportunities and work placements. Manchester is the most targeted UK university by graduate employers (High Fliers Report 2020).

To find out more visit manchester.ac.uk/careers

Manchester Leadership Programme
This University-wide second year course unit offers a unique combination of academic units and volunteering. You will learn the importance of leadership in promoting social, economic and environmental sustainability.

Find out more visit manchester.ac.uk/mlp

Manchester Gold
Career mentoring is a really useful way of meeting people working in your chosen field. Students are matched with employer mentors in a wide range of sectors, including management, finance, marketing, retail and more.

Global alumni community
With 350,000 alumni in 200 countries, you will become part of a truly global network of knowledge, experience and networking opportunities. You don’t have to wait until you graduate to get involved.

To find out more visit your.manchester.ac.uk

Masood Enterprise Centre
Based within Alliance MBS, Masood Enterprise Centre is recognised as a leader in enterprise education. Take part in the student ideas or business start-up competitions, and take advantage of their mentoring scheme.

To find out more visit alliancembs.ac.uk/study/masood-enterprise-centre

University College
Second year students can now select an optional course unit of up to 10 credits from the University College suite of courses to broaden their studies.

To find out more visit college.manchester.ac.uk

Student societies
We support a number of Alliance MBS-affiliated societies, including:

— Accounting Society
— AIESEC
— Alliance MBS International Programmes Society
— Bright Futures
— Enactus
— IBFE Society
— ITMB Society (sponsored by Accenture)
— Management Society (MANSOC)
— Manchester University Trading and Investment Society (MUTIS)
— Society of Finance and Business (SOFAB)

To find out more visit manchesterstudentsunion.com/societies

"I was a peer mentor coordinator, helped launch the ITMB society and wrote for 'Manchester Biz' newspaper around the topics of business, society and technology."

— Olivia Potts,
  ITMB graduate now an Operating Partner at The Chemistry Group

"I applied for a summer internship in the audit department at KPMG, which was advertised by the careers service. At the end of my internship I was offered a job and I didn't hesitate to accept."

— Hannah Stables,
  BSc (Hons) Management (Marketing) graduate now working for KPMG as a Business Development Manager
Work placements

Employers look for graduates with work experience, practical skills and professionalism. Stand out from the crowd with a placement that applies your academic skills and knowledge to real-world business situations.

Our students have completed placements at Boeing, Deloitte, KPMG, L’Oreal, Porsche, PwC, Unilever and Walt Disney, amongst others.

Completing a placement will help clarify your career goals, gain an insight into the way organisations operate and the challenges they face, and provide you with networking opportunities. Many of our students secure graduate positions with their employers during their placement year.

What do our students say?

“90% of my role was digital/creative orientated – creating new content for social media, helping design the new e-commerce website and making brochure adverts. I was asked to stay on as a student brand ambassador during my final year and I feel more relaxed about getting a job in the future as I have made so many useful connections which have opened many doors.”

— Hannah spent her placement year at Mast-Jägermeister UK as a Marketing Intern

“I have worked with training managers across China, the US, Middle East, Europe and Russia. This has given me an insight into how businesses approach different cultures and an understanding of the structure of a multinational corporation. As I progressed with my projects more responsibility has been given for me to own my ideas and make them a reality.”

— Daniel joined the Retail Academy at Bentley Motors

Benefits of a work placement

- Gain practical work experience
- Create a network of industry contacts
- Earn a salary (£18-34k)
- Increase independence and confidence
- Enhance employability
- Gain an insight into a specific sector

Facts and figures

Last year 54% of graduate recruits for the top 100 undergraduate employers comprised of previous placement students and interns (RateMyPlacement 2020)

97% of our placement students graduated with 1st or 2:1 degrees in 2019

Placement students earn on average £6k more per year than other students, until 10+ years after graduation (DfE LEO data 2019)

“Our placement students are immersed in the world of work, gain invaluable experience and become truly valued members of the team. We take pride in developing and upskilling these students and regularly reward top talent with a graduate job offer.”

— Julia Woodcock, Head of Talent Management, Informed Solutions

Who can apply?

Work placements are available to students on the following degree programmes:

- BSc (Hons) Accounting (see page 12)
- BSc (Hons) Information Technology Management for Business (see page 20)
- BSc (Hons) International Business, Finance and Economics (see page 24)
- BSc (Hons) Management / Management (Specialisms) (see page 36)

Full-year placements are not currently available on BSc (Hons) International Management or BSc (Hons) International Management with American Business Studies as these students spend a compulsory year abroad. However, many apply to summer internships and some opt to complete international internships – often in the same country as their chosen exchange partner.

Money matters

Salaries for our placement students ranged from £18-34k in 2019-20, with the average student earning around £20k.

You will receive a significant tuition fee discount for the placement year: UK/EU students currently pay £1,850 and international students pay 20% of the standard international fee.

Additional support is available to UK students from low income households – visit manchester.ac.uk/studentfinance for the latest information.

N.B. The above information is subject to confirmation each academic year.

Follow placement students Tom and Louis on a typical day at Brian Feed and L’Oreal - visit alliancembs.ac.uk/ug/tom and alliancembs.ac.uk/ug/louis
There’s a reason our graduates are the most targeted by the UK’s top graduate recruiters (High Fliers Research 2020). We offer you the opportunity for true personal and professional change and growth. We call it Stellify.

We encourage you to broaden your horizons, understand the issues that matter in contemporary society and step up to make a difference to local and global communities. You’ll do more, dream more, try more and be more.

Find out more at manchester.ac.uk/stellify

STE•L•I•FY (VERB)
To change or be changed, into a star

LEARN WITHOUT BOUNDARIES

ELLIO T AGUIRRE
BSc (Hons) International Management

Spending a year abroad in Hong Kong

I spent my third year studying at the world-renowned University of Hong Kong. Apart from discovering a vibrant culture, meeting new people and amazing travel opportunities, I experienced a valuable new learning environment which taught me how to look at things from different perspectives.

I developed a global outlook, boosted my cultural awareness and confidence, and made many new friends and contacts. The whole experience was life changing.

UNDERST AND THE ISSUES THA T MATTER

DYL AN LALL
BSc (Hons) Management (International Business Economics)

Championing social responsibility

As a social responsibility scholar (see p.54), I believe in actively contributing towards making a difference. This is why I volunteer for the Sikh Sewa Organisation, supporting their #langar4all initiative by providing food, clothes and support to the homeless and less fortunate.

In my experience, seeing how grateful these people are shows that even the simplest gestures of goodwill go a long way to making a positive impact on our local communities and tackling the issues that matter.

MAKE A Difference

ALEXANDRA GATHUKIA
BSc (Hons) International Business, Finance and Economics

Mentoring primary school pupils

As a lover of current affairs and debate, it was important for me to continue this passion at university. I joined the Model United Nations Society and found out about volunteering at a local primary school as a ‘Debate Mate’ mentor.

During our sessions, the pupils gained wider knowledge of current affairs and held constructive debates on topical issues. I learnt a great deal from this experience and really felt that I had made a difference to the pupils’ skills and aspirations.

STEP UP AND LEAD

MEGAN CHITTOCK
BSc (Hons) International Management with American Business Studies

Becoming President of the International Programmes Society

Throughout my time at the Business School, leadership opportunities have always been encouraged. I studied ‘Leadership in Action’ and learned about different leadership styles from high profile leaders from the public, private and voluntary sectors.

When I returned from my year abroad, I took a leadership role within the International Programmes Society. As President I was able to draw on the skills I gained from the leadership course unit, as well as my wider university experience.

LOOK TO YOUR FUTURE

MARTA SUÁREZ MATEOS
BSc (Hons) IT Management for Business with Industrial Experience

Getting a graduate job offer from my placement

I spent 12 months working for Credit Suisse as a Technical Analyst. It was an invaluable experience which helped me to develop both my personal and professional skills, which have been very useful throughout my final year at Alliance MBS.

I moved to London, met some amazing people and was offered a graduate job at the end of the year which I intend to take up after graduation.
Scholarships
We hope to award a number of social responsibility scholarships and international stellar scholarships to students in 2021.

These awards are worth £2,000 per year across three years of study. Eligibility criteria: UK/EU and international students achieving AAA at A-level (or equivalent). Additional eligibility criteria may apply.

For the latest information visit alliancembs.ac.uk/ug/scholarships

Entry requirements

<table>
<thead>
<tr>
<th>GCSE or equivalent</th>
<th>Grade B in English Language and Maths (A in Maths for BSc Accounting/BSc Business Accounting)</th>
<th>Grade 6 in English Language and Maths in the newly reformed GCSEs in England (7 in Maths for BSc Accounting)</th>
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<tbody>
<tr>
<td>Plus</td>
<td>AAB at A-level (AAA for BSc Accounting/BSc Business Accounting/BSc International Business, Finance and Economics)</td>
<td>General Studies is normally accepted if one of four A-levels passed in the same sitting.</td>
</tr>
<tr>
<td>International Baccalaureate</td>
<td>35 points overall with 6,6,5 in Higher Level subjects (36 points overall with 6,6,6 in Higher Level subjects for BSc Accounting/BSc Business Accounting/BSc International Business, Finance and Economics).</td>
<td>IB students who do not meet the GCSE/IGCSE Maths and English requirements above will need specific grades in the Maths and English elements of the IB - please see alliancembs.ac.uk/ug/requirements for more information.</td>
</tr>
<tr>
<td>BTEC Level 3 National Extended Diploma</td>
<td>D<em>D</em>D (D<em>D</em>D* for BSc Accounting/BSc Business Accounting/BSc International Business, Finance and Economics). The subject of your BTEC will be taken into consideration when making a decision on your application. Please see our website for full details of other BTEC qualifications which are also accepted.</td>
<td></td>
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<tr>
<td>Access to HE Diploma</td>
<td>60 credits are required with 45 credits at Level 3. Of those 45 credits, a minimum of 39 at Distinction and 6 at Merit (45 at Distinction for BSc Accounting/BSc Business Accounting/BSc International Business, Finance and Economics). Please note that we do not accept credits at Pass.</td>
<td></td>
</tr>
<tr>
<td>International student</td>
<td>We accept a wide range of international qualifications. For full details visit alliancembs.ac.uk/ug/requirements. We also require you to meet our English language requirements. We accept IELTS (6.5 overall with no less than 6 in any component), CAE (grade C) and GCSE/IGCSE English Language (grade B/6). Please contact our admissions team for advice on the suitability of other qualifications.</td>
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</tbody>
</table>

Student support
We have a wealth of specialist support services at Alliance MBS to help you look after your general wellbeing and to keep you on track academically.

Student induction
An induction programme for all new students takes place during welcome week to help you settle in. This includes:
- the opportunity to meet other students on Alliance MBS courses
- meetings with your programme director, student support staff and your peer mentor
- the opportunity to join student societies and various social events
- a careers panel with recent Alliance MBS graduates.

To find out more visit welcome.manchester.ac.uk

Academic advisors
You meet your academic advisor fortnightly as part of a first-year course unit. Your academic advisor is there to support you throughout your studies on matters of an academic nature.

Student support and advice team
If you’d prefer to talk to somebody outside the School, our student support and student money advisers based in The Atrium in University Place offer confidential appointments and drop-in sessions throughout the year.

International student
Our Students’ Union has an advice centre to assist you with academic issues and a peer support centre whose services include Nightline, a confidential listening and information service run for students by students.

Student mentoring scheme
We operate a peer mentoring scheme, to provide first year students with a second or final year trained mentor who will be able to provide practical assistance with settling into student life.

Student representatives
We appoint student representatives across every year group and subject area. Their feedback helps us to improve the student experience at Alliance MBS. All students have the opportunity to take on this important role.

Student support and guidance team
Your first point of contact within the School for any ill health or other personal problems which are affecting your work.

Students’ Union
We accept a wide range of international qualifications. For full details visit alliancembs.ac.uk/ug/requirements.

We also require you to meet our English language requirements. We accept IELTS (6.5 overall with no less than 6 in any component), CAE (grade C) and GCSE/IGCSE English Language (grade B/6). Please contact our admissions team for advice on the suitability of other qualifications.
Find out more about studying here

Our website holds a wealth of information on various aspects of student life. Below are some of the most popular topics.

Access Manchester
All undergraduate degree programmes at Alliance MBS are available to students completing both the Manchester Access Programme and Manchester Distance Access Scheme. Find out more at access.manchester.ac.uk

Accommodation
Guaranteed for all new first year students. For international students, this promise covers the full duration of your course. accommodation.manchester.ac.uk

Admissions
Application to all of our courses is via ucas.com. Find out more manchester.ac.uk/study/undergraduate/applications/

Disability support
You are strongly encouraged to contact the University’s disability advisory and support service to discuss your needs. dass.manchester.ac.uk

EU students
At the time of going to print, student finance arrangements for EU students for 2021 entry had not been confirmed. Once the UK government has made an announcement on tuition fee levels for EU students and access to the tuition fee loan, information will be updated online at uom.link/ugp-finance

International students
A range of services is available for international students, including airport collection, orientation and specialist student advisers. manchester.ac.uk/international

Maps
Get to grips with your future home and take a closer look at our campus. manchester.ac.uk/discover/maps/

Prospectus
View our 2021 prospectus online at manchester.ac.uk/study/undergraduate/prospectus/

Scholarships and bursaries
We offer a generous range of scholarships and bursaries. manchester.ac.uk/studentfinance

Sport
Discover more than 40 sports clubs, a huge variety of fitness classes plus sport volunteering. manchester.ac.uk/sport

Tuition fees
In 2020 we charged annual tuition fees of £9,250 for UK/EU students and £24,000 for international students. Fees are expected to increase slightly for 2021 entry. For the latest information please visit manchester.ac.uk/studentfinance

This brochure was printed in May 2020 for the 2021 intake. It has therefore been printed in advance of course starting dates. For this reason, course information, including course content, may be amended prior to your applying for a place on a course of study. There are a number of reasons why changes to course information and/or published term dates may need to be made prior to your applying for a place on a course. These may include, but are not limited to: the need to make reasonable changes to the content and teaching offered in relation to any course for operational and/or academic reasons; the withdrawal of courses due to insufficient numbers; a course not receiving the required accreditation; and/or interruption or loss of key services due to circumstances beyond our control, including fire, flood or other operational issues.

Prospective students are therefore reminded that they are responsible for ensuring, prior to applying to study at The University of Manchester, that they review up-to-date information by searching for the relevant course at manchester.ac.uk/study/undergraduate/courses
What does Manchester mean to us?
To hear more, watch our film at alliancembs.ac.uk/mcr-means
#mcrmeans