To some it means our architecture, poems made of stone
The new, the old, the cool, the bold, the city stands alone...

To some it means a sporting city, second place to none
For thrills and spills and skills we’re still the global number one...

To some it means our music scene
that keeps the city pounding
An A-list playlist, some might say
this makes this place astounding...

What does Manchester mean to us? To hear more, watch our film at www.alliancembs.manchester.ac.uk/mcr-means #mcrmeans
Your world is about to change so choose a world-changing university

Manchester inspired Norman Foster, Brian Cox and Parineeti Chopra and is looking to produce the next generation of original thinkers.

The University of Manchester
From pioneering modern computing to isolating graphene, The University of Manchester has a heritage of producing innovative, freethinking individuals. This reputation is not just about history, it’s an ongoing legacy that you can be a part of.

A member of the prestigious Russell Group of universities, Manchester offers a learning experience like no other. Academic programmes informed by cutting-edge research, teaching staff at the forefront of their field, a highly-revered careers service, and state-of-the-art facilities; there’s everything you need to make your mark on the world.

Alliance Manchester Business School
They say it’s not just what you know, it’s who you know. At Alliance MBS, you’ll rub shoulders with the very best. Alliance MBS is one of the foremost centres for business and management studies in the world. We’re ranked second in the UK for business research power (REF 2014) and we focus on the application of this knowledge throughout our programmes.

In September 2015, Manchester Business School became Alliance Manchester Business School in recognition of Lord Alliance of Manchester’s support and longstanding relationship with the University and the Business School. Founded in 1965, we were one of the UK’s first business schools and celebrated our 50th anniversary in 2015.

£85 million
Work on projects set and assessed by high-grade employers such as SAS and Credit Suisse (see page 34)

£85m renovation of the business school due for completion in 2018

1,700
Largest campus-based business school in the UK

£2k
Scholarships worth £2,000 p.a. (see page 54)

£1bn
Most targeted UK university by top graduate employers (High Fliers Report 2016)

25 Nobel Prize Winners among current and former staff and students

85,700
students from over 160 countries

5th in UK, 7th in Europe, 35th in the world (Shanghai Jiao Tong World University Rankings 2016)

5th in UK, 7th in Europe, 35th in the world (Shanghai Jiao Tong World University Rankings 2016)

1917 → 1948 → 2010
Splitting of the atom
Invention of the modern computer
Nobel prize for the discovery of graphene

94% of graduates in work or further study (HESA 2016)

Gain exemptions from professional accounting exams including ICAEW, ACCA and CIMA

Experience business in another culture with an international exchange year (see page 20)

Ranked 2nd in the UK for Business and Management Studies research power (Source: REF 2014)
Our courses will give you the tools for life. Our campus and city, the time of your life.

**Alliance MBS Building Project**
**Due for completion in 2018**

We’re currently redeveloping the teaching and social spaces for our students as part of a £85m refurbishment of the Alliance MBS West Building.

200,000 sq ft will be transformed to create a new learning library, lecture theatres and seminar rooms.

For more information visit www.alliancembs.manchester.ac.uk/buildingproject

**£1bn Campus Masterplan**

This project is one of several currently underway as the University forges ahead with its £1 billion ten-year plan to create a world-class campus for students and staff.

The plan includes projects across our teaching facilities and student accommodation as well as the creation of additional green space and parkland on campus.

For more information visit www.masterplan.manchester.ac.uk
Manchester. Ahead of the curve. Ahead of the game.
Where Manchester treads, the world follows. Ask any of the people who live and work here.

There are many reasons why Manchester is renowned around the globe. But to the people that live here it’s simply known as home. With its indisputable charm and welcoming communities, you’ll find it quickly becomes your home too.

- **The ultimate student city**
  - with one of the largest student populations in Europe (>92,000)

- **The most visited city in England outside London**
  - (source: Visit Britain)

- **World-class sports facilities**
  - including the Aquatics Centre and National Cycling Centre

- **-35%**
  - 35% lower cost of living compared to London (source: Numbeo) but only two hours away by train

- **A city of firsts**
  - Where Rolls met Royce, the first computer was made and the world’s first professional football league was founded

- **A musical hotbed**
  - The Smiths, Oasis, The Stone Roses and Joy Division all formed in Manchester

- **Home to MediaCityUK –**
  - a leading international hub for the creative and digital sectors

- **Home to the UK’s third largest airport with direct flights to over 200 destinations worldwide**

- **The University of Manchester is one of the most popular universities in the UK in terms of applications to our degree courses (source: UCAS)**

- **One of the most diverse cities in the world with over 200 languages spoken**

- **The most visited city in England outside London**
  - (source: Visit Britain)

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Student life

A week in the life of first year BSc (Hons) Management student, Zeke

Every day will shape your future, inside and outside the lecture theatre. As an Alliance MBS student you will push your potential beyond its limits. As a member of the Students’ Union you’ll be a part of the largest and most diverse student community in the country. And as a Manchester resident you’ll find yourself at the heart of an exhilarating city.

Your biggest challenge is finding time for everything.

<table>
<thead>
<tr>
<th>Monday</th>
<th>Tuesday</th>
<th>Wednesday</th>
<th>Thursday</th>
<th>Friday</th>
<th>Saturday</th>
<th>Sunday</th>
</tr>
</thead>
<tbody>
<tr>
<td>10.00 - 11.00</td>
<td>09.00 - 10.00</td>
<td>09.00 - 10.00</td>
<td>08.30 - 09.15</td>
<td>09.00 - 10.30</td>
<td>10.00</td>
<td>10.00 - 11.00</td>
</tr>
<tr>
<td>Workshop</td>
<td>Seminar</td>
<td>Seminar</td>
<td>Run in Platt Fields Park</td>
<td>Library session, plan for the week ahead, work on relevant coursework</td>
<td>Sleep in</td>
<td>Run in Birchfields Park</td>
</tr>
<tr>
<td>12.30 - 13.30</td>
<td>10.30 - 12.00</td>
<td>10.00 - 11.45</td>
<td>10.00 - 12.00</td>
<td>10.00 - 12.00</td>
<td>11.00 - 12.00</td>
<td>11.30 - 12.30</td>
</tr>
<tr>
<td>Lunch around the Northern Quarter</td>
<td>Seminar</td>
<td>Preparation for a busy day tomorrow in Main Library</td>
<td>Lecture</td>
<td>Lecture</td>
<td>Catch up with friends from home</td>
<td></td>
</tr>
<tr>
<td>14.00 - 15.00</td>
<td>10.15 - 12.45</td>
<td>12.00 - 13.00</td>
<td>12.30 - 13.30</td>
<td>12.30 - 13.30</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lecture</td>
<td>Lunch at ‘Falafil’ near the University with friends</td>
<td>Lecture</td>
<td>Lecture</td>
<td>Seminar</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15.30 - 17.00</td>
<td>13.00 - 14.00</td>
<td>13.00 - 16.30</td>
<td>14.00 - 15.00</td>
<td>14.00 - 15.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Quiet work in the Precinct Library</td>
<td>Lecture</td>
<td>Student Ambassador work at AMBS Visit Day</td>
<td>Seminar</td>
<td>Lecture</td>
<td></td>
<td></td>
</tr>
<tr>
<td>17.00 - 18.00</td>
<td>14.00 - 16.30</td>
<td>18.00 - 20.00</td>
<td>15.00 - 16.00</td>
<td>15.00 - 16.00</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Lecture</td>
<td>Preparation for upcoming seminars in the ‘Ali G’ Learning Commons</td>
<td>Shop for fresh food at Lidl</td>
<td>Seminar</td>
<td>Get involved in some student-led politics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Marketing Foundations</td>
<td></td>
<td></td>
<td>Quantitative Methods for Business &amp; Management</td>
<td>Practice drums</td>
<td></td>
<td></td>
</tr>
<tr>
<td>18.00 - 19.00</td>
<td>16.00 - 18.30</td>
<td>19.00 - 20.00</td>
<td>16.00 - 16.30</td>
<td>16.30 - 18.30</td>
<td>18.00 - 20.00</td>
<td>20.00</td>
</tr>
<tr>
<td>Live Music Society at the Students’ Union</td>
<td>Reflect on today’s lecture/seminar content</td>
<td>Read over notes for tomorrow</td>
<td>Dinner with VegSoc</td>
<td>Practice drums</td>
<td>Dinner with VegSoc</td>
<td>Out with friends in Manchester, trying somewhere new</td>
</tr>
<tr>
<td>19.00</td>
<td>19.00</td>
<td>19.00</td>
<td>20.00</td>
<td>20.00</td>
<td>20.00</td>
<td></td>
</tr>
<tr>
<td>Cook dinner and relax with friends from halls</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Go to a gig/Watch Match of the Day with friends</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>21.00</td>
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<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td>Early night</td>
</tr>
</tbody>
</table>

“Continually meeting students from all around the world and academics who are influential within their chosen field, all of whom have a strong passion for business, has been inspiring. There are so many opportunities to get involved.”

— Zeke Skinner
Our flexible management courses share a common first year before allowing you to focus on your chosen specialism to enhance your career prospects.

Fact File

**UCAS course codes**
- N201 / N203* BSc (Hons) Management
- N202 / N206* BSc (Hons) Management
- N246 / N248* BSc (Hons) Management
- N244 / N246* BSc (Hons) Management
- N243 / N245* BSc (Hons) Management (Sustainable and Ethical Business)

**Class profile 2016-17**
- 335 students
- 51% male
- 49% female
- 41 nationalities
- 8 applications per place

**Top 5 reasons to study Management**
- 95% of our BSc Management graduates gain employment or further study within 6 months of graduation (Unistats 2017)
- 90% of those employed are in professional/managerial jobs (Unistats 2017)
- A wide range of companies including: Amazon, Rolls Royce, NHS, Microsoft, Unilever, Balfour Beatty, Amazon, NHS, Microsoft
- Class profile 2016-17
- 8 applications per place
- 51% male, 49% female
- 41 nationalities

**Duration**
- 3 years
- *1 year includes Industrial/Professional Experience year

**Typical A-level offer**
- AAB

Please note that these courses are very flexible and you will have several opportunities to transfer between them – you should apply for only one of them.

Top 5 reasons to study Management

Watch our new video to find out more: www.alliancembs.manchester.ac.uk/ug/management

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Alliance MBS Undergraduate Study – 2018 Entry

BSc (Hons) Management / Management (Specialism) – Available with a work placement

Our flexible management courses share a common first year before allowing you to focus on your chosen specialism to enhance your career prospects.

Courses with Industrial/Professional Experience* Graduates employers look for candidates with work experience, practical skills and professionalism. All management courses now offer an optional work placement in your third year before your return to Manchester to complete your final year. You will build your confidence and develop a real-world attitude to business, earn a salary and gain increased responsibility and independence.

What jobs do our management graduates go into? Examples of jobs recent graduates have gone on to include:
- Assistant brand manager
- Audit associate
- Commercial manager
- Financial controller
- HR graduate analyst
- Internet consultant
- Project manager
- Retail development manager
- Supply chain management analyst

Who employs them?
A wide range of companies including:
- Amazon
- Rolls Royce
- Bank of America Merrill Lynch
- Diageo
- Goldman Sachs
- Jaguar Land Rover
- L’Oreal
- Microsoft
- NHS
- Philips
- Rolls Royce
- Tata Royce
- Teach First
- Unilever

What about further study? Graduates have gone on to further study in business, economics, enterprise and teaching at institutions such as London Business School, London School of Economics and Rotterdam School of Management (RSM), Erasmus University.

Our flexible management courses share a common first year before allowing you to focus on your chosen specialism to enhance your career prospects.

Courses with Industrial/Professional Experience* Graduates employers look for candidates with work experience, practical skills and professionalism. All management courses now offer an optional work placement in your third year before your return to Manchester to complete your final year. You will build your confidence and develop a real-world attitude to business, earn a salary and gain increased responsibility and independence.
## BSc (Hons) Management / Management (Specialism)

### What you study

**Year 1**

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<thead>
<tr>
<th>Year 1 core course units (credits shown in brackets)</th>
</tr>
</thead>
<tbody>
<tr>
<td>— Academic and Career Development [10]</td>
</tr>
<tr>
<td>— Case Studies in Management [10]</td>
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<tr>
<td>— Economic Principles: Microeconomics [10]</td>
</tr>
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</tr>
<tr>
<td>— Introduction to Work Psychology [10]</td>
</tr>
<tr>
<td>— Marketing Foundations [10]</td>
</tr>
<tr>
<td>— Quantitative Methods for Business and Management [20]</td>
</tr>
</tbody>
</table>

Your first year will give you a good grounding in accounting, finance, management, work psychology, marketing, sociology and economics. This will help you to make informed choices about optional course units in later years. You will study 120 credits in total.

**Year 2**

<table>
<thead>
<tr>
<th>Year 2 core course units</th>
</tr>
</thead>
<tbody>
<tr>
<td>BSc (Hons) Management (Accounting and Finance)</td>
</tr>
<tr>
<td>— Foundations of Finance [20]</td>
</tr>
<tr>
<td>— Intermediate Management Accounting [20]</td>
</tr>
</tbody>
</table>

| BSc (Hons) Management (Human Resources) |
| — Employment Relations and HRM [20] |
| — Globalisation and Employment [20] |
| — Plus Law in a Management Context [10] |

| BSc (Hons) Management (Innovation, Strategy and Entrepreneurship) |
| — Creativity, Design and Entrepreneurship [20] |
| — Sustainable Business [20] |

| BSc (Hons) Management (International Business Economics) |
| — International Business [20] |
| — Macroeconomics [20] |

| BSc (Hons) Management (Marketing) |
| — Marketing Communications in the Digital Age [20] |
| — Marketing Management [20] |

| BSc (Hons) Management (Sustainable and Ethical Business) |
| — Ethical Business [20] |
| — Sustainable Business [20] |

Optional course units include:

— American Society and Economy [20]
— Business Data Analytics [20]
— Business Law 1: Law, Business Liabilities and the Consumer [10]
— Business Law 2: Law and Modern Corporation in an International Context [10]
— Consumer Behaviour [10]
— Digital Business and Social Media [20]
— Financial Markets and Institutions [10]
— Financial Reporting and Accountability [20]
— Financial Statement Analysis [10]
— Investment Analysis [10]
— Law in a Management Context [10]
— Management in an Uncertain World [20]
— Managerial Economics [20]
— Managing Projects [20]
— Operations Management and Strategy [20]
— Personnel Selection and Talent Management [20]
— Research Methodology [20]
— pre-requisite for Dissertation
— Strategic Management [10]

Our University Language Centre offers optional course units in over 15 different languages at all levels, including Further Business French [10-20]

An additional 10 credits may be chosen from University College (see p.48), including the Manchester Leadership Programme.
If you successfully apply for a work placement this will take place between your second and final year. You will put theory into practice, develop transferable skills and gain an insight into your chosen profession.

Work placement

The content and structure of our programmes is reviewed regularly and it is expected that course content will be updated after the publication of this brochure. For the latest information please visit our website.

Previous BSc Management students have completed work placements at Boeing, Bentley, Deloitte, L’Oréal, Porsche and Unilever amongst others.

Final year optional course units

In your final year, you will choose at least 60 credits of final year options from your chosen specialism area.

You will then select an additional 60 credits of optional course units to bring your total to 120 credits.

You decide to opt for the BSc (Hons) Management without a specialism; you are able to choose from most course units within the management portfolio. You select a total of 120 credits of optional course units.

BSc (Hons) Management (Accounting and Finance)

- Accountability and Auditing [10]
- Advanced Business Information Systems [10]
- Advanced Corporate Finance [20]
- Advanced Management Accounting [20]
- Applied Investment Management [20]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Corporate Contacting and Managerial Behaviour [10]
- Corporate Governance in Context [10]
- Financial Derivatives [10]
- Financial Market Microstructure [10]
- International Finance [20]
- Share Prices and Accounting Information [30]

BSc (Hons) Management (Business Economics)

- Behavioural Strategy [10]
- Comparative Industrial Relations [20]
- Employment Law [20]
- Globalisation and National Employment Systems [10]
- Human Resources Dissertation [30]
- Human Resource Management [10]
- International Human Resource Management [10]
- Leadership and Success at Work [20]
- Managing Fairness at Work [10]
- Transformational Leadership: Work, Industry and Society [10]

BSc (Hons) Management (International Business Economics)

- Accountability and Auditing [10]
- Advanced Corporate Finance [20]
- Behavioural Strategy [10]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Corporate Contacting and Managerial Behaviour [10]
- Corporate Governance in Context [10]
- Economics Dissertation [30]
- Global Management, People and the Digital Divide [10]
- Industrial Organisation and Business Strategy [20]
- International Corporate Competitiveness and Innovation [10]
- International and Comparative Public Management [10]
- International Finance [20]
- Macroeconomic Analysis [10]
- Share Prices and Accounting Information [10]
- The Economics of Sport [10]

BSc (Hons) Management (Innovation, Strategy and Entrepreneurship)

- Dissertation or Consultancy Project [30]
- Plus at least 30 credits from:
  - Behavioural Strategy [10]
  - Case Studies in Innovation Management [14]
  - Entrepreneurship and New Business Venturing [20]
  - International Competitiveness and Innovation [30]
  - Managing Creative Organisations [10]

BSc (Hons) Management (International Business Management)

- Accountability and Auditing [10]
- Advanced Corporate Finance [20]
- Behavioural Strategy [10]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Corporate Contacting and Managerial Behaviour [10]
- Corporate Governance in Context [10]
- Economics Dissertation [30]
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- International Finance [20]
- Macroeconomic Analysis [10]
- Share Prices and Accounting Information [10]
- The Economics of Sport [10]

BSc (Hons) Management (Marketing)

- Behavioural Strategy [10]
- Foundations of Supply Chain Management [10]
- International Marketing [10]
- Marketing Channel Management [10]
- Not-for-Profit and Social Marketing [10]
- Retail Marketing [20]
- Services Marketing [30]
- Strategic Marketing Management [10]

BSc (Hons) Management (Sustainable and Ethical Business)

- Cases in Sustainable Development [10]
- Leadership & Success at Work [20]
- Management in Practice [10]
- Managing Fairness at Work [10]
- Transformational Management and Managing in an Age of Transition [10]

How you choose to structure your degree in BSc (Hons) Management is up to you. The curriculum allows you to specialise in areas such as accounting, marketing, or sustainability, or to take a more general approach. It offers flexibility, allowing you to tailor your studies to your interests and career goals.

Your chosen specialism will be reflected in your degree title e.g. BSc (Hons) Management (Marketing) – however, if you do not wish to specialise, you will graduate in BSc (Hons) Management.

To graduate with a named specialism, you need to have studied at least 30 credits of second year options (one third of your studies) and at least 60 credits of final year options (half of your studies) from your chosen specialism area. This flexible system allows you to reflect the choice of your degree and the focus of your work to ensure you feel confident in your chosen specialism.

Specialist routes

Management (Accounting and Finance) will suit you if you are interested in how organisations finance their activities and how they keep track of their money.

Management (Innovation, Strategy and Entrepreneurship) explores strategic innovation management, as well as entrepreneurship and small business development through real case studies.

Management (International Business Economics) focuses on the international dimension of organisations’ economic, financial and investment operations.

Management (Marketing) explores strategic marketing management, services marketing, ethical consumption, marketing communications, retail and international perspectives on marketing.

Management (Sustainable and Ethical Business) is about new ways of thinking about modern business and society. It will be particularly attractive to those wishing to build careers in (corporate) social responsibility or the third sector of NGOs and charities.

“Management is a very broad and flexible course and it is possible to align it to your own interests. You will graduate with a huge network of talented people around the world.”

— Daria Savlová, BSc (Hons) Management graduate, now an Affiliate Manager at BiProfs.

Undergraduate Study – 2018 Entry
First-hand knowledge of another culture can be crucial in business. The distinctive feature of these courses is that you spend a year abroad on an academic exchange at a top global business school or university.

Study a broad range of management topics to suit your interests and career ambitions, and gain invaluable experience of living and studying in another country.

Our students have also secured summer internships in the UK and abroad to further enhance their employability. So, you could study at two world-class institutions, benefit from extensive travel opportunities and gain added work experience. There'll be no stopping you after graduation.

What jobs do our IM graduates go into?
Examples include:
— Associate chartered accountant trainee
— Corporate banking associate
— Management trainee
— Media consultant
— Territory manager
— Wealth management analyst

Who employs them?
A wide range of companies including:
— Bombardier (Sweden)
— Crown Worldwide (San Francisco)
— Deloitte (Luxembourg)
— ExxonMobil
— Farouk (Houston, Texas)
— HSBC (Beverly Hills)
— Teva (Switzerland)

What jobs do our IMABS graduates go into?
Examples include:
— Account executive
— Associate management consultant
— Business strategy analyst
— HR officer
— Market analyst
— Web marketer

Who employs them?
A wide range of companies including:
— Danier Leather Inc (Toronto)
— Dugges
— Google
— Ducaud
— PricewaterhouseCoopers
— Saatchi & Saatchi

What about further study?
Graduates have gone onto law conversion courses and further study in urban planning at institutions such as Harvard University and London School of Economics (LSE).

Source: DLHE survey
BSc (Hons) International Management and BSc (Hons) International Management with American Business Studies

- What you study

### Year 1

Your first year will give you a good grounding in accounting, finance, management, work psychology, marketing, sociology and economics.

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- Economic Principles: Microeconomics [10]
- Financial Decision Making [10]
- Fundamentals of Management Accounting [10]
- Introduction to Management and Organisation Studies [20]
- Introduction to Work Psychology [10]
- Marketing Foundations [10]
- Quantitative Methods for Business and Management [20]

### Year 2

BSc (Hons) International Management students will take International Business [20] whilst BSc (Hons) International Management with American Business Studies students will take American Society and Economy [20].

**Year 2 optional course units**

Optional course units include:
- Business Data Analytics [20]
- Business Law 1: Law, Business Liabilities and the Consumer [10]
- Business Law 2: Law and Modern Corporation in an International Context [10]
- Consumer Behaviour [10]
- Digital Business and Social Media [20]
- Financial Markets and Institutions [10]
- Financial Reporting and Accountability [20]
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- Personnel Selection and Talent Management [20]
- Research Methodology [20]
- Strategic Management [10]

Our University Language Centre offers optional course units in over 15 different languages at all levels [10-20].

An additional 10 credits may be chosen from University College (see p.48), including the Manchester Leadership Programme.

### Year 3

You will return to Manchester for your final year, using the knowledge and experience gained on exchange in a range of optional course units across all key disciplines.

You will develop an appreciation of economic, social and cultural differences between nations and the implications of this for management systems and practices.

**Final year optional course units**

You will choose 120 credits from across the management portfolio, which includes the following course units:
- Advanced Business French [20]
- Comparative Industrial Relations [20]
- Contemporary Issues in Financial Reporting and Regulation [20]
- Corporate Governance in Context [10]
- Dissertation (in an international field) [30]
- Globalisation and National Employment Systems [10]
- Global Management, People and the Digital Divide [20]
- International Business Analysis Project [20]
- International and Comparative Public Management [10]
- International Competitiveness and Innovation [10]
- International Finance [20]
- International Human Resource Management [10]
- International Marketing [10]
- Services Marketing [10]
- The Business of Healthcare [10]
You will attend the same lectures, seminars and other learning activities as students at the overseas institution.

For IM students, destinations include the Universities of Sydney, Auckland, Hong Kong and Singapore, alongside world-leading business schools such as ESADE, Copenhagen Business School and Rotterdam School of Management.

For IMABS students, destinations include the Universities of Florida, Massachusetts and British Columbia, as well as NYU Stern, Cornell University New York and USC Marshall Schools of Business.

For a list of current partners please visit www.alliancembs.manchester.ac.uk/ug/exchange.

All partners offer a high global ranking, quality course content and teaching standards, excellent social and sporting facilities, a safe and attractive campus, and great support for exchange students.

Our dedicated international team prepares you for your exchange and supports you while on exchange.

“I studied at ESADE in Barcelona and interned at a local PR agency, Uillead Asociados, in the summer. Being in an international office increased my cultural awareness and gave me the opportunity to interact with clients on a global scale.”

— Christina Rud, final year BSc (Hons) International Management student

Finance for your year abroad

You will receive a significant tuition fee discount for the year abroad. Home/EU students will pay £1,350 and additional support is available to UK students from low income households - visit www.manchester.ac.uk/studentfinance for more details.

Students are advised to establish the exchange partner’s fee prior to departure and to check that the exchange partner will pay half the standard international fee.

Students do not pay academic fees to the exchange partner. The above information is subject to confirmation each academic year.

The year in the US absolutely shaped my career. After graduation I joined Ogilvy in London and transferred to New York. I moved back to London to work for LBi and was offered the chance to move back to New York to help establish LBi in the US.

— Jamie Bryan graduated with BSc (Hons) International Management with American Business Studies and now lives and works in New York.
BSc (Hons) International Business, Finance and Economics

- Available with a work placement

This interdisciplinary course offers you the opportunity to study a wide range of course units across finance, accounting, economics, business analysis, innovation, strategy and political economy.

You will study the technical tools and techniques required to measure and assess business performance, while also emphasising the importance of changing economic contexts.

This course includes an optional work placement in your third year, before returning to Manchester to complete your final year.

Graduate employers look for candidates with work experience, practical skills and professionalism. Build your confidence, develop a real-world attitude to business, earn a salary and gain increased responsibility and independence.

Employability

Selected course units grant exemptions from professional accountancy exams, including one ICAEW ACA paper, seven ACCA papers and seven CIMA papers.

What jobs do our IBFE graduates go into?

Examples of jobs recent IBFE graduates have gone on to include:
- Associate auditor
- Business consultant
- Commercial strategist
- Corporate banker
- Derivatives analyst
- Export manager
- Tax analyst

What about further study?

IBFE graduates have gone on to law conversion courses and further study in finance and international business at institutions such as ESADE Business School (Barcelona), Humboldt University (Berlin) and the College of Law.

What are graduates doing now?

Graduates have spoken about their experiences in a focus group, discussing their career paths and how they have benefitted from their degree.

Typical salary range for an IBFE graduate (Unistats 2017)

- £20-40k

Top 5 reasons to study IBFE

Watch our new video to find out more: www.alliancembs.manchester.ac.uk/ug/ibfe

Fact File

UCAS course codes
N163 / N164
BSc (Hons) International Business, Finance and Economics

Class profile 2016-17
116 students
55% male
45% female
34 nationalities
6 applications per place

Duration
344 weeks
*4 A-levels in subjects including mathematics

Typical A-level offer
AAB

97% student satisfaction (National Student Survey 2016)

Top 5 reasons to study IBFE

1. Industry link: The course is designed to prepare students for the workplace, with industry partners involved in the curriculum.
2. Global perspective: The course offers a global perspective on business, finance and economics, providing students with a broad understanding of international markets.
3. Professional exemptions: Students have the opportunity to gain exemptions from professional accountancy exams, enhancing their employability.
4. Flexible study: The course offers flexibility, allowing students to study at their own pace and in their own time.
5. Rich learning experience: The course includes a variety of teaching methods, including lectures, seminars, workshops and practical exercises.

Who employs them?

A wide range of companies including:
- Aon
- Accenture
- Deutsche Bank
- KPMG
- London Stock Exchange
- PricewaterhouseCoopers
- Rolls-Royce
- Santander
- Sky

A day in the life of a BSc IBFE student

Good morning everyone! Second year IBFE student Denisa here. This is one day of my student life.

Good morning! Breakfast is important. I always get fruit and in cheap #breakfast.

There’s no day that goes without having a healthy breakfast. Today on the menu:

Here you have it: my student life at Alliance MBS. Hope you keep following!

Goodnight, folks!

Back to university. It’s study time so I am making myself comfortable in the library.

Back home. Time for a short TV series episode #relax #sweets
## BSc (Hons) International Business, Finance and Economics

### What you study

#### Year 1

**Your first year begins with a broad introduction to the study of business, finance and economics.**

This will enable you to make an informed choice of areas to study later in the course. You will learn the technical skills of macro, micro and managerial economics and financial reporting.

<table>
<thead>
<tr>
<th>Course Units</th>
</tr>
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<tbody>
<tr>
<td>Academic and Career Development (10)</td>
</tr>
<tr>
<td>Financial Decision Making (10)</td>
</tr>
<tr>
<td>Financial and Digital Innovation in International Business (20)</td>
</tr>
<tr>
<td>Financial Reporting (10)</td>
</tr>
<tr>
<td>Information Systems in Business and Introduction to Big Data and their Manipulation (20)</td>
</tr>
<tr>
<td>Introductory Management Accounting (40)</td>
</tr>
</tbody>
</table>

#### Year 2

**You will study core course units in finance, managerial economics and business strategy.**

You will also choose options from accounting and finance, economics and contexts for international business. You will get practical report writing, financial and competitor analysis and database skills.

<table>
<thead>
<tr>
<th>Course Units</th>
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</thead>
<tbody>
<tr>
<td>Critical Perspectives in Strategy (10)</td>
</tr>
<tr>
<td>Foundations of Finance (20)</td>
</tr>
<tr>
<td>Managerial Economics I (20)</td>
</tr>
<tr>
<td>Plus: 70 credits of optional course units (no more than 40 credits from each subject area)</td>
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</tbody>
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<table>
<thead>
<tr>
<th>Finance</th>
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</thead>
<tbody>
<tr>
<td>Financial Markets and Institutions (30)</td>
</tr>
<tr>
<td>Financial Statement Analysis (10)</td>
</tr>
<tr>
<td>Investment Analysis (10)</td>
</tr>
<tr>
<td>Managers and Acquisitions: Financial Perspectives (10)</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Accounting</th>
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</thead>
<tbody>
<tr>
<td>Financial Reporting and Accountability (20)</td>
</tr>
<tr>
<td>Intermediate Management Accounting (20)</td>
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<tr>
<th>Contexts for International Business</th>
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<tbody>
<tr>
<td>Business Law I: Law, Business Liabilities and the Consumer (10)</td>
</tr>
<tr>
<td>Comparative West European Politics (10)</td>
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<tr>
<td>Environmental Politics (20)</td>
</tr>
<tr>
<td>International Business (20)</td>
</tr>
<tr>
<td>Law in Management Context (20)</td>
</tr>
<tr>
<td>Marketing (10)</td>
</tr>
<tr>
<td>Political and Economic Anthropology (20)</td>
</tr>
</tbody>
</table>

#### Final year

**You will take compulsory course units in international finance, managerial economics and international business analysis.**

You will also choose options in accounting and finance, contexts for international business, economics and modern languages. You will choose 60 credits of optional course units, enabling you to specialise.

<table>
<thead>
<tr>
<th>Course Units</th>
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<tbody>
<tr>
<td>The International Business Analysis Project (20)</td>
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<tr>
<td>International Finance (20)</td>
</tr>
<tr>
<td>Managerial Economics I (20)</td>
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</table>

**You will take 60 credits from a range of optional course units:**

<table>
<thead>
<tr>
<th>Course Units</th>
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<tbody>
<tr>
<td>Accounting and Finance</td>
</tr>
<tr>
<td>Advanced Corporate Finance (20)</td>
</tr>
<tr>
<td>Advanced Management Accounting (20)</td>
</tr>
<tr>
<td>Corporate Governance in Context (10)</td>
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</table>

<table>
<thead>
<tr>
<th>Economics</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Economics IA/IB (10)</td>
</tr>
<tr>
<td>Development Economics IA/IB (20)</td>
</tr>
<tr>
<td>Economics IA/IB (20)</td>
</tr>
<tr>
<td>Environmental Economics IA (10)</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Finance</th>
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</thead>
<tbody>
<tr>
<td>Foundations of Finance (20)</td>
</tr>
<tr>
<td>Microeconomics I (10)</td>
</tr>
<tr>
<td>Macroeconomics I (10)</td>
</tr>
</tbody>
</table>

#### Work placement

If you choose to follow the Industrial/Professional Experience pathway you will spend your third year on a work placement before returning to Manchester for your final year of study.

If you successfully apply for a work placement this will take place between your second and final year.

You will put theory into practice, develop transferable skills and gain an insight into your chosen profession. Previous IBFE students have completed work placements at Abb. British Airways, Deloitte, Morgan Stanley and Walt Disney.

<table>
<thead>
<tr>
<th>Course Units</th>
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</thead>
<tbody>
<tr>
<td>Business Law 2 (10)</td>
</tr>
<tr>
<td>Human Resource Management (10)</td>
</tr>
<tr>
<td>Marketing (10)</td>
</tr>
<tr>
<td>The Politics of the European Union (20)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Final year core course units</th>
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</thead>
<tbody>
<tr>
<td>Plus one of the following:</td>
</tr>
<tr>
<td>Introductory Mathematics (10)</td>
</tr>
<tr>
<td>and Introductory Statistics for Economists (10)</td>
</tr>
<tr>
<td>Advanced Mathematics (10)</td>
</tr>
<tr>
<td>and Advanced Statistics (10)</td>
</tr>
</tbody>
</table>

The content and structure of our programmes is reviewed regularly and it is expected that course content will be updated after the publication of this brochure. For the latest information please visit our website.

"There were so many different areas that I could focus my strengths on; having such variety across three different disciplines has given me a wider skill set. Understanding and learning about business and the economy as a whole made the transition from being a student to working life much easier."

— Emily Howells, IBFE graduate
Focus on developing future leaders

What jobs do our ITMB graduates do?
Examples of jobs recent ITMB graduates have gone into include:
— Digital marketing and social media executive
— IT strategy consulting analyst
— Technical analyst
— Business and technology consultant
— Head of digital strategy
— Business process and systems analyst

Who employs them?
A wide range of companies including:
— Accenture
— CGI
— Credit Suisse
— Deloitte
— EY
— Fujitsu
— Google
— HSBC
— IBM
— JPM

Source: DLHE survey.

Fact File

UCAS course codes

| GN51 / GN5C* | BSc (Hons) Information Technology Management for Business |
| GN56 / GN55* | BSc (Hons) Information Technology Management for Business (Strategy and Economics) |
| GN54 / GN5D* | BSc (Hons) Information Technology Management for Business (Accounting) |
| GN53 / GN52* | BSc (Hons) Information Technology Management for Business (Marketing) |

*With Industrial/Professional Experience

Class profile 2016-17

— 55 students
— 67% male
— 33% female
— 15 nationalities
— 7 applications per place

Employability

A work placement enhances your academic and career prospects. When you graduate, you will apply technology-based solutions to strategic problems, presenting your ideas with confidence and managing their implementation.

Whether you hope to become a technology consultant or work in banking, marketing or IT management, ITMB is perfect for those that want to start a successful career in a digital economy.

ITMB gives you a different type of student — we get more rounded candidates. They’re able to present themselves, work as a team and fit into the organisation well.
— Pete Morrison, Credit Suisse

Duration

3 years

£30k

100%

Average salary within 6 months (Unistats 2017)

Top 5 reasons to study ITMB

Watch our new video to find out more: www.alliancembs.manchester.ac.uk/ug/itmb

UCAS course codes

| GN51 / GN5C* | BSc (Hons) Information Technology Management for Business |
| GN56 / GN55* | BSc (Hons) Information Technology Management for Business (Strategy and Economics) |
| GN54 / GN5D* | BSc (Hons) Information Technology Management for Business (Accounting) |
| GN53 / GN52* | BSc (Hons) Information Technology Management for Business (Marketing) |

*With Industrial/Professional Experience

A day in the life of a BSc ITMB student

Morning everyone. Liam here, on placement in London and tweeting about my day. Let’s get to it!

I’ve been in Canary Wharf since the summer & it’s been interesting so far, glad I did a placement for sure!

I’ve got my last bit of work to do before heading out — gym, or dinner in the city?

Definitely made the right choice. 23:30 and that’s me clocking out for the night! Happy placement hunting — Liam
BSc (Hons) Information Technology Management for Business (ITMB) - What you study

**Year 1**

Project work integrates business and IT throughout your course.

Our first year current project is supported by Credit Suisse and will give your skills to the test in the development of a web solution to solve a real business problem.

In addition to foundation level course units in IT, you will also study units relating to marketing, economics and accounting. By the end of the first academic year you will have presented your team project to employers at two employer showcase events and participated in skills sessions delivered by companies such as Shell, EY and PwM.

**Year 2**

Alternatively, you can customise your programme of study to ensure it fits in with your learning experience and meet your individual goals.

During your second year of study you will undertake core course units in business analysis, digital strategy, business intelligence and big data analytics and UX design. Our current second year project is supported by Proctor & Gamble, where you will be tasked with a full-year team consultancy project, the result of which will be showcased to employers at the end of each semester.

**Final year**

If you successfully apply for work placement this will take place between your second and final year. You will put theory into practice, develop transferrable skills and gain an insight into your chosen profession.

Your final year provides an in-depth view of big data and business analytics, IT risk and architecture.

**Work placement**

If you successfully apply for work placement this will take place between your second and final year. You will put theory into practice, develop transferrable skills and gain an insight into your chosen profession.

**Final year core course units**

You will gain practical skills in the design and application of business IT architecture through a course unit developed with IBM UK, which uses real case studies from the global technology giant.

You will take your own final year research project – the development of an IT solution to a business problem which will encompass investigation, requirements, analysis, design and evaluation of your proposed solution. Previous ITMB students have studied how IBM uses technology to manage teams across geographic locations and time zones, investigated ICT provision in the treatment of diabetes in the NHS and considered the implications of the rise in social networking on management.
BSc (Hons) Accounting
— Available with a work placement

These professionally-oriented courses have been designed alongside the Institute of Chartered Accountants in England and Wales (ICAEW) Undergraduate Partnership Programme (UPP).

They will provide you with a fast-track to an accountancy qualification and offer you the opportunity of a one-year paid work placement in your third year.

Employability
Build your commercial awareness, confidence and employability through workshops and business mentoring with firms such as Accenture, Deloitte, Ernst & Young, Grant Thornton, KPMG and PwC.

High-profile project work
Our students have completed project work for the Treasury, Scottish Government, HMRC and PwC, assessing the tax competitiveness of countries which outperform the UK - and making recommendations to the government to improve the UK tax system.

What jobs do our accounting graduates go into?
Examples of jobs recent accounting graduates have gone on to include:
— Assurance associate
— Audit associate
— Forensic accountant
— Internal auditor
— Procurement intern
— Risk analyst
— Tax advisor
— Trainee chartered accountant

Who employs them?
A wide range of companies, including:
— BDO
— Deloitte
— Ernst & Young
— Grant Thornton
— HM Revenue & Customs
— KPMG
— NHS
— PwC
— The National Audit Office

What about further study?
Current students have secured places on prestigious Masters courses including our own MSc Accounting and Finance.

Top 5 reasons to study Accounting

Watch our new video to find out more: www.alliancembs.manchester.ac.uk/ug/accounting

Fact File

UCAS course codes
N400 BSc (Hons) Accounting
N401 BSc (Hons) Accounting with Professional/Industrial Experience

Duration
3 years

Class profile 2016-17
46 students
50% male
50% female
12 nationalities
8 applications per place

100% Employability rate

100% of BSc Accounting placement students received graduate job offers while on placement in 2017

AAA

100% in employment or further study within 6 months (DLHE)

UCAS course codes
N400 BSc (Hons) Accounting
N401 BSc (Hons) Accounting with Professional/Industrial Experience

100% in employment or further study within 6 months (DLHE)

Fact File

UCAS course codes
N400 BSc (Hons) Accounting
N401 BSc (Hons) Accounting with Professional/Industrial Experience

Duration
3 years

Class profile 2016-17
46 students
50% male
50% female
12 nationalities
8 applications per place

100% Employability rate

100% of BSc Accounting placement students received graduate job offers while on placement in 2017

AAA

100% in employment or further study within 6 months (DLHE)

Fact File

UCAS course codes
N400 BSc (Hons) Accounting
N401 BSc (Hons) Accounting with Professional/Industrial Experience

Duration
3 years

Class profile 2016-17
46 students
50% male
50% female
12 nationalities
8 applications per place

100% Employability rate

100% of BSc Accounting placement students received graduate job offers while on placement in 2017

AAA

100% in employment or further study within 6 months (DLHE)
BSc (Hons) Accounting

— What you study

Year 1

Your first year is designed to introduce you to the foundations of accounting and finance.

You will also study core units in mathematics, statistics, economics and law. A specialist course unit – only available to BSc (Hons) Accounting students – will introduce you to the skills and techniques required by the accounting profession and will begin to prepare you for your workplace. Your first year project involves you preparing a competitive tender for an audit with support from employers such as KPMG.

Year 1 core course units (credits shown in brackets)

- Auditing and Professional Accounting Practice [20]
- Financial Decision Making [10]
- Financial Reporting [14]
- Quantitative Methods for Accounting and Finance [20]
- Principles of Taxation [10]
- Principles of Business Law [20]
- Principles of Management [20]
- Quantitative Methods for Accounting and Finance [10]
- Risk Management and Law in a Management Context [10]
- Strategic Financial Management [20]
- Taxation [20]
- Introduction to Business Information Systems [10]
- Financial Accounting [20]
- Integrated Management Accounting [20]
- Financial Markets and Institutions [10]
- Foundations of Finance [10]
- Financial Decision Making [10]
- Business Strategy [20]
- Business Law 1: Law, Business Liabilities and the Consumer [10]
- Business Law 2: Legal Aspects of Business and Contract Law [10]
- Business Law 3: Liability of Companies [10]
- Law in a Management Context [10]
- Financial Accounting [20]
- Financial Decision Making [10]
- Strategic Financial Management [20]
- Taxation [20]
- Introduction to Business Information Systems [10]
- Financial Accounting [20]
- Financial Decision Making [10]
- Strategic Financial Management [20]
- Taxation [20]
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- Financial Decision Making [10]
- Strategic Financial Management [20]
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- Financial Decision Making [10]
- Strategic Financial Management [20]
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- Taxation [20]
- Introduction to Business Information Systems [10]
- Financial Accounting [20]
- Financial Decision Making [10]
- Strategic Financial Management [20]
- Taxation [20]
- Introduction to Business Information Systems [10]
Pick and mix

Other business-related courses.

There are a number of related courses offered by The University of Manchester, which are taught in collaboration by Alliance Manchester Business School and the School of Social Sciences. This allows you to take advantage of internationally-recognised and research-led teaching in subjects that are complementary to accounting, finance and business.

The BA (Economic and Social Studies) or BA (Econ) is a multidisciplinary course designed to give you maximum flexibility and choice. In the first year, all students follow a broad programme of study. In your second and third years, you can specialise in accounting, business studies, development studies, economics, finance, politics, philosophy, criminology or sociology.

What you study

**Year 1**
You will follow a broadly-based social sciences first year, which includes a mixture of compulsory and optional course units. This structure will give you a firm grounding in the social sciences whilst allowing you the flexibility to choose from a wide range of optional course units to suit your individual interests.

You will study:
- Accounting and Finance – 30 compulsory credits
- Economics – 20 credits
- Mathematics and Statistics – 20 credits
- Politics, Sociology, Social Anthropology or Philosophy – 20 credits

You will choose a further 30 credits from remaining first year course units in Economic History, Development Studies or any of the above subject areas.

**Year 2**
You will begin to specialise in one or two subject areas. You will continue to study various core course units in accounting and/or finance, but these will be studied in more depth. You can choose up to 80 credits in any one subject area.

The accounting and finance subject areas are supported by a wide range of optional course units covering specialist topics such as Foundations of Finance, Intermediate Management Accounting, Financial Markets and Institutions, and Introduction to Business Information Systems. Business Studies specialists can choose from course units such as International Business Strategy, Business Economics and Marketing Research.

**Year 3**
During your final year, you will become more specialised in your chosen subject area, choosing from a wide range of relevant options such as Public Finance and Public Policy, Accountability and Auditing, Advanced Corporate Finance, Case Studies in Information Systems, Human Resource Management and Business and Politics.

For full details of the optional units available in each subject area visit www.manchester.ac.uk/socialsciences

Fact File

**UCAS course codes**
- NN43 BA (Econ) Accounting and Finance
- N100 BA (Econ) Business Studies
- LN13 BA (Econ) Economics and Finance
- NL13 BA (Econ) Business Studies and Sociology
- N300 BA (Econ) Finance
- NL11 BA (Econ) Business Studies and Economics
- NL12 BA (Econ) Business Studies and Politics

**Duration**
3 years

**Typical A-level offer**
AAB

Visit www.manchester.ac.uk/ugcourses for more detailed entry requirements.

Please note that although you will apply using a specific UCAS course code, this will not restrict your eventual choice of specialism. For example, if you originally applied for BA (Econ) Business Studies (N100) you may later opt to combine this with economics, politics or sociology. There is almost complete freedom of choice.
Employability

Our graduates have always been highly sought after, with many going on to global blue chip companies, investment banks and leading graduate management training schemes.

Our courses offer great scope for you to shape your studies in line with your career aspirations.

During your time with us, you can learn more about different careers through guest lectures, discussions with your academic advisor, summer internships and work placements.

You’ll also have the opportunity to meet employers at our events.

Careers service
Our careers service will prepare you for the competitive jobs market and help you find part-time jobs, volunteering opportunities and work placements. Manchester is the most targeted UK university by graduate employers (High Fliers Report 2016).

To find out more visit www.manchester.ac.uk/careers

Manchester Gold
Career mentoring is a really useful way of meeting people working in your chosen field. Students are matched with employer mentors in a wide range of sectors, including management, finance, marketing, retail and more.

University College
Second year students can now select an optional course unit of up to 10 credits from the University College suite of courses to broaden their studies.

To find out more visit www.college.manchester.ac.uk

The University of Manchester global alumni community
With 350,000 alumni in 200 countries (and 50,000 graduates from 176 countries from Alliance MBS), you will become part of a truly global network of knowledge, experience and networking opportunities. You don’t have to wait until you graduate to get involved.

To find out more visit your.manchester.ac.uk

Manchester Enterprise Centre
Based within Alliance MBS, Manchester Enterprise Centre is recognised as a leader in enterprise education. Take part in the student ideas or business start-up competitions, and take advantage of their mentoring scheme.

To find out more visit https://mec.portals.mbs.ac.uk/

Student societies
We support a number of Alliance MBS-affiliated societies, including:
  — Accounting Society
  — AIESEC
  — Alliance MBS International Society
  — Bright Futures
  — Enactus
  — IBFE Society
  — ITMB Society (sponsored by Accenture)
  — Management Society (MANSOC)
  — Manchester University Trading and Investment Society (MUTIS)
  — Society of Finance and Business (SOFAB)

To find out more visit manchesterstudentsunion.com/societies

“...I was a peer mentor coordinator, helped launch the ITMB society and wrote for ‘Manchester Biz’ newspaper around the topics of business, society and technology.”

— Olivia Potts, ITMB graduate now working for PA Consulting Group as a Principal Consultant

“I applied for a summer internship in the audit department at KPMG, which was advertised by the careers service. At the end of my internship I was offered a job and I didn’t hesitate to accept.”

— Hannah Stables, BSc (Hons) Management (Marketing) graduate now working for KPMG as a Business Development Manager
There's a reason our graduates are the most targeted by the UK’s top graduate recruiters (High Fliers Research 2016). We offer you the opportunity for true personal and professional change and growth. We call it Stellify.

We encourage you to broaden your horizons, understand the issues that matter in contemporary society and step up to make a difference to local and global communities. You’ll do more, dream more, try more and be more.

Find out more at www.manchester.ac.uk/stellify

**LEARN WITHOUT BOUNDARIES**

**ELLIOT AGUIRRE**  
BSc (Hons) International Management

**Spending a year abroad in Hong Kong**

I spent my third year studying at the world-renowned University of Hong Kong. Apart from discovering a vibrant culture, meeting new people and amazing travel opportunities, I experienced a valuable new learning environment which taught me how to look at things from different perspectives.

I developed a global outlook, boosted my cultural awareness and confidence, and made many new friends and contacts. The whole experience was life changing.

**UNDERSTAND THE ISSUES THAT MATTER**

**DYLAN LALL**  
BSc (Hons) Management (International Business Economics)

**Championing social responsibility**

As a social responsibility scholar (see p.54, I believe in actively contributing towards making a difference. This is why I volunteer for the Sikh Sewa Organisation, supporting their #langar4all initiative by providing food, clothes and support to the homeless and less fortunate.

In my experience, seeing how grateful these people are shows that even the simplest gestures of goodwill go a long way to making a positive impact on our local communities and tackling the issues that matter.

**MAKE A DIFFERENCE**

**ALEXANDRA GATHUKIA**  
BSc (Hons) International Business, Finance and Economics

**Mentoring primary school pupils**

As a lover of current affairs and debate, it was important for me to continue this passion at university. I joined the Model United Nations Society and found out about volunteering at a local primary school as a ‘Debate Mate’ mentor.

During our sessions, the pupils gained wider knowledge of current affairs and held constructive debates on topical issues. I learnt a great deal from this experience and really felt that I had made a difference to the pupils’ skills and aspirations.

**STEP UP AND LEAD**

**MEGAN CHITTOCK**  
BSc (Hons) International Management with American Business Studies

**Becoming President of the International Programmes Society**

Throughout my time at the Business School, leadership opportunities have always been encouraged. I studied ‘Leadership in Action’ and learned about different leadership styles from high profile leaders from the public, private and voluntary sectors.

When I returned from my year abroad, I took a leadership role within the International Programmes Society. As President I was able to draw on the skills I gained from the leadership course unit, as well as my wider university experience.

**LOOK TO YOUR FUTURE**

**MARTA SUÁREZ MATEOS**  
BSc (Hons) IT Management for Business with Industrial Experience

**Getting a graduate job offer from my placement**

I spent 12 months working for Credit Suisse as a Technical Analyst. It was an invaluable experience which helped me to develop both my personal and professional skills, which have been very useful throughout my final year at Alliance MBS.

I moved to London, met some amazing people and was offered a graduate job at the end of the year which I intend to take up after graduation.
Student support

We have a wealth of specialist support services at Alliance MBS to help you look after your general wellbeing and to keep you on track academically.

Student induction
An induction programme for all new students takes place during the welcome week to help you settle in. This includes:
— the opportunity to meet other students on Alliance MBS courses
— meetings with your programme director, student support staff and your peer mentor
— a coach tour of Manchester
— the opportunity to join student societies and various social events
— a careers panel with recent Alliance MBS graduates.

To find out more visit
www.welcome.manchester.ac.uk

Academic advisors
You meet your academic advisor fortnightly as part of a first-year course unit. Your academic advisor is there to support you throughout your studies on matters of an academic nature.

Student support and advice team
If you’d prefer to talk to somebody outside the School, our student support and student money advisers based in The Atrium in University Place offer confidential appointments and drop-in sessions throughout the year.

To find out more visit
www.studentsupport.manchester.ac.uk

Student mentoring scheme
We operate a peer mentoring scheme, to provide first-year students with a second or final year trained mentor who will be able to provide practical assistance with settling into student life.

Student representatives
We appoint student representatives across every year group and subject area. Their feedback helps us to improve the student experience at Alliance MBS. All students have the opportunity to take on this important role.

Student support and guidance team
Your first point of contact within the School for any ill health or other personal problems which are affecting your work.

Students’ Union
Our Students’ Union has an advice centre to assist you with academic issues and a peer support centre whose services include Nightline, a confidential listening and information service run for students by students.

To find out more visit
manchesterstudentsunion.com

Scholarships and bursaries
We offer a generous range of scholarships and bursaries.
www.manchester.ac.uk/studentfinance

Sport
Discover more than 40 sports clubs, a huge variety of fitness classes plus sport volunteering.
www.manchester.ac.uk/sport

Tuition fees
In 2017 we charged annual tuition fees of £9,250 for UK/EU students and £21,000 for international students. Fees are expected to increase slightly for 2018 entry. For the latest information please visit
www.manchester.ac.uk/studentfinance

Virtual open day
If you can’t make it to one of our on-campus events, our virtual open day is the next best thing. Find out more about current students’ experiences, our courses and campus.
Visit www.alliancembs.manchester.ac.uk/virtualopenday

This brochure was printed in June 2017 for the purposes of the 2018 intake. It has therefore been printed in advance of the official starting dates. For this reason, information contained within the brochure, for example, about course content, may be amended prior to you applying for a place on a course of study. Course entry requirements are listed for the purposes of the 2018 intake only.

Prospective students are therefore reminded that they are responsible for ensuring, prior to applying to study on a course of study at the University of Manchester, that they review up-to-date course information including checking entry requirements, which is available by visiting www.manchester.ac.uk/study/undergraduate/courses and searching for the relevant course.

Further information describing the teaching, examination, assessment and other educational services, offered by the University of Manchester is available from www.manchester.ac.uk/study/undergraduate

Find out more about studying here

Our website holds a wealth of information on various aspects of student life. Below are some of the most popular topics.

Accommodation
Guaranteed for all new first year students. For international students, this promise covers the full duration of your course.
www.manchester.ac.uk/accommodation

Admissions
Application to all of our courses is via
www.ucas.com
Find out more
www.manchester.ac.uk/study/undergraduate/applications/

Disability support
You are strongly encouraged to contact the University’s disability advisory and support service to discuss your needs.
www.dass.manchester.ac.uk

EU students
The University of Manchester is a global institution that embraces staff and students from across the world. We are pleased to confirm that EU students joining our courses in September 2018 will be eligible for financial support from the UK government and home fee status for the duration of their course.
For more information please visit
www.alliancembs.manchester.ac.uk/ug/fee

International students
A range of services is available for international students, including airport collection, orientation and specialist student advisers.
www.manchester.ac.uk/international

Maps
Get to grips with your future home and take a closer look at our campus.
www.manchester.ac.uk/discover/maps/

Prospectus
View our 2018 prospectus online at
www.manchester.ac.uk/study/undergraduate/prospectus/
Scholarships

We hope to award a number of social responsibility scholarships and international stellar scholarships to students in 2018. These awards are worth £2,000 p.a. across three years of study.

Eligibility criteria: UK/EU and international students achieving AAA at A-level (or equivalent). Additional eligibility criteria may apply.

For the latest information visit www.alliancembs.manchester.ac.uk/ug/scholarships

Entry requirements

| GCSE or equivalent | Grade B in English Language and Maths (A in Maths for BSc Accounting)  
|                    | Grade 6 in English Language and Maths in the newly reformed GCSEs in England (7 in Maths for BSc Accounting) |
| GCE A-level        | AAB at A-level (AAA for BSc Accounting)  
|                    | General Studies is normally accepted if one of four A-levels passed in the same sitting. Language subjects will be considered on an individual basis. Critical Thinking is not accepted.  
|                    | Three AS-levels can be accepted in the place of one A-level if all are taken in Year 13. You must have studied these AS-levels alongside another two full A-levels. |
| International Baccalaureate | 35 points and 665 in Higher Level subjects plus 5 for Standard Level Maths and English / English Language & Literature (37 points and 666 for BSc Accounting plus 6 for Standard Level Maths and 5 for Standard Level English / English Language and Literature) |
| BTEC Level 3 National Extended Diploma | D*D*D (D*D*D* for BSc Accounting). The subject of your BTEC will be taken into consideration when making a decision on your offer. Please see our website for full details of other BTEC qualifications which are also accepted. |
| Access to HE Diploma | 60 credits are required with 45 credits at Level 3. Of those 45 credits, a minimum of 30 at Distinction and 15 at Merit (45 at Distinction for BSc Accounting). Where GCSE Maths/English is not at the level stated above, 6 credits of Maths/English must be taken at Level 3 and passed at Merit (Distinction in Maths for BSc Accounting). |
| International students | We accept a wide range of international qualifications including international foundation year programmes. For full details visit www.alliancembs.manchester.ac.uk/ug/requirements. We also require you to meet our English language requirements. We accept IELTS (6.5 overall with no less than 6 in any component), CAE (grade C) and GCSE/IGCSE English Language (grade B). Please contact our admissions team for advice on the suitability of other qualifications. |

MANCHESTER...

Written by Tony Walsh (a.k.a Longfella)

To some it means a diverse place, of tolerance, of welcome.
A place of opportunity; communities to help them...

To some it means our trade, our commerce; crucially there is this Spirit here, this atmosphere that Manchester means business...

Alliance Manchester Business School; we think and get things done here.
Original Thinking Applied with pride.
We think that you should come here.

What does Manchester mean to us? To hear more, watch our film at www.alliancembs.manchester.ac.uk/mcr-means #mcrmeans